

EXHIBIT 31

From: Michelle Barnard
Sent: Friday, January 10, 2003 7:48 AM
To: Gail Seymour; Vanessa E Taliaferro-Jones
Subject: Re: [Fwd: Blenoxane Analysis]

Gail,

Attached is a revised file which now includes the WLP sales vs. the contract sales as well as the discount off WLP for Blenoxane 15mg/30mg.

Below is a summary:

- Blenoxane 15mg:
 - o 3QTR 2002 - Weighted average discount off WLP = 61%
 - o 4QTR 2002 - Weighted average discount off WLP = 62%
- Blenoxane 30mg:
 - o 3QTR 2002 - Weighted average discount off WLP = 65%
 - o 4QTR 2002 - Weighted average discount off WLP = 66%

Please call if you want to discuss.

Michelle

Subject: Blenoxane Analysis
Date: Thu, 09 Jan 2003 18:18:36 -0500
From: Michelle Barnard <michelle.barnard@bms.com>
Organization: Bristol-Myers Squibb
To: Gail Seymour <gail.seymour@bms.com>
CC: Vanessa E Taliaferro-Jones <vanessa.taliaferro-jones@bms.com>
References: <3E1DFEB3.6763D83A@bms.com>

Gail,

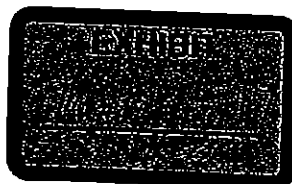
Attached are the 3QTR02 and 4QTR02 contract sales and units for Blenoxane 15mg and 30mg (Note that the NOVAPLUS NDCs are not included).

Below is a summary of the weighted average price for both 30mg and 15mg:

- Blenoxane 15mg (0015-3010-20):
 - o 3QTR 2002 - Weighted Average Price (based on contracted sales) = \$94.92
 - The lowest price was at VA Medical Center - \$84.51
 - The highest price was at MHA - \$155.00
 - o 4QTR 2002 - Weighted Average Price (based on contracted sales) = \$91.65

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- The lowest price was \$70.00 which represented 4% of the sales and 5% of the units
- The highest price was at MHA - \$155.00
- Blenoxane 30mg (0015-3063-01):
 - 3QTR 2002 - Weighted Average Price (based on contracted sales) = \$172.34
 - The lowest price was at VA Medical Center - \$97.58
 - The highest price was at MHA and Innovatix - \$290.00
 - 4QTR 2002 - Weighted Average Price (based on contracted sales) = \$167.57
 - The lowest price was at VA Medical Center - \$97.58
 - The highest price was at Innovatix - \$290.00

Please give me a call when you can so we can discuss this.

Michelle

Subject: [Fwd: [Fwd: Blenoxane Analysis]]
Date: Thu, 09 Jan 2003 12:06:33 -0500
From: Gail Seymour <gail.seymour@bms.com>
Organization: Bristol-Myers Squibb
To: Michelle Barnard <michelle.barnard@bms.com>,
Mayank M Patel <mayank.patel@bms.com>
CC: Vanessa E Taliaferro-Jones <vanessa.taliaferro-jones@bms.com>,
Christof Marre <christof.marre@bms.com>

Hi Michelle & Mayank,

As we discussed earlier, we need to better understand what's causing the average price of the 30unit presentation of Blenoxane to be less than the 15unit. Christof thinks the issue may lie in the various chargebacks. Can you take another look together? We would like to let Nippon Kayaku know what's causing this issue and how we can resolve it as soon as possible (as we couldn't answer the CEO in early December). We are meeting with the CEO again in early February but I would like to have resolved this before then. When can we expect to have an answer?

I appreciate your help on this,
Gail

Subject: Re: [Fwd: Blenoxane Analysis]
Date: Mon, 06 Jan 2003 12:31:48 -0500
From: Christof Marre <christof.marre@bms.com>
Organization: Bristol-Myers Squibb
To: Gail Seymour <gail.seymour@bms.com>,
Margarita Benites <margarita.benites@bms.com>,

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Vanessa E Taliaferro-Jones <vanessa.taliaferro-jones@bms.com>,
Mayank M Patel <mayank.patel@bms.com>
References: <3E1610B0.CDCBEB3C@bms.com>
<3E19BD67.3DE9EBDF@bms.com>

file attached

Christof Marre wrote:

> Margarita,
>
> thank you for pulling this information together - this is very useful.
>
> Using these numbers, I arrive at an average price of \$107.56 for the 15mg
presentation, and
> \$200.85 for the 30mg presentation. I am assuming that "Other Customers"
buy at list price
> (correct assumption?)
>
> The slightly higher discount rate for the 30mg does not appear to lead to an
average price
> below the 15mg, as we have told Nippon Kayaku.
>
> Looks like we need to dig deeper...
>
> Thanks
> Christof
>

> Gail Seymour wrote:

>
>> Here's the information that Margarita sent over.
>> Gail
>>
>> -----
>>
>> Subject: Blenoxane Analysis
>> Date: Mon, 23 Dec 2002 13:08:42 -0500
>> From: Margarita Benites <margarita.benites@bms.com>
>> Organization: Bristol-Myers Squibb
>> To: Gail Seymour <gail.seymour@bms.com>,
>> Vanessa E Taliaferro-Jones <vanessa.taliaferro-jones@bms.com>
>>
>> Gail,
>>
>> I tried to summarize the data from Michelle Hand's report in the
>> attached schedule. As you can see it appears that the 30 mg is
>> being discounted at a higher rate than the 15mg for the same
>> GPOs. I don't see any obvious errors in the data that pricing
>> sent over but you may be able to spot something easier than we
>> would.
>>

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>> Please let me know if you have any questions.
>>
>> Margarita
>>
>> -----
>> Name: BlenoxaneAnalysis 3Q02.xls
>> BlenoxaneAnalysis 3Q02.xls Type: Microsoft Excel Worksheet
>> (application/vnd.ms-excel)
>> Encoding: base64
>>
>> -----
>>
>>

11/12/2003

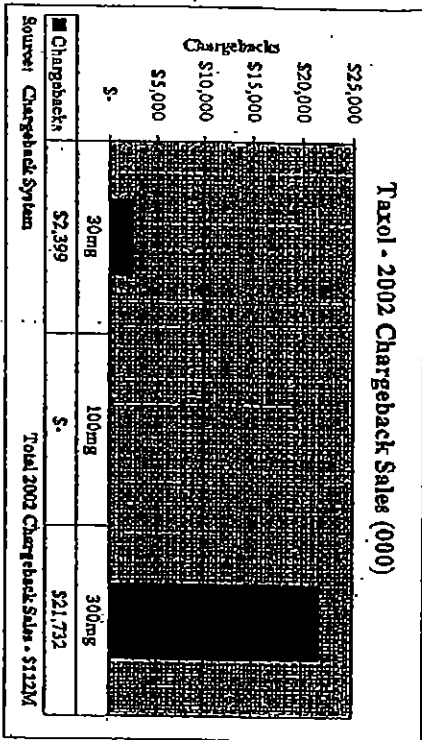
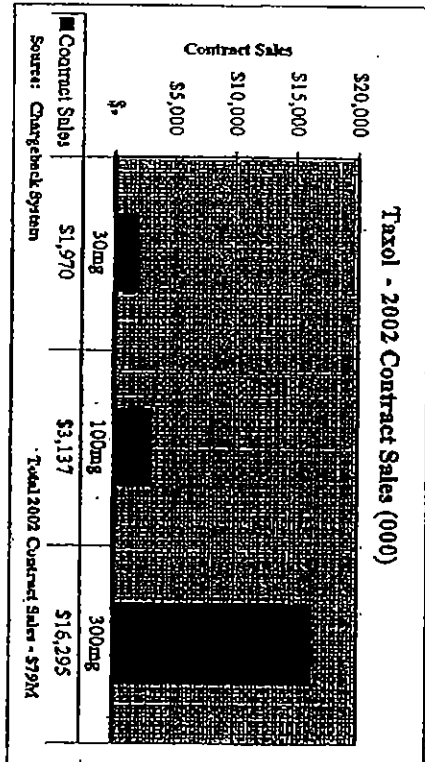
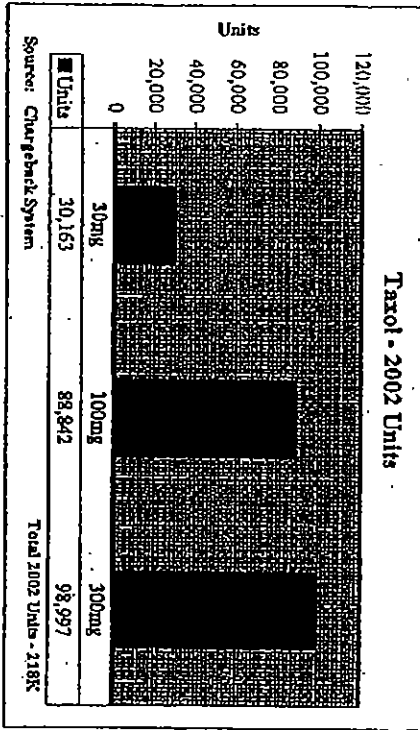
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EXHIBIT 32

30mg Units	Contract Sales	Chargebacks
30mg 30,163	\$ 1,970	\$ 2,399
100mg 88,842	\$ 3,137	\$.
300mg 98,997	\$ 16,295	\$ 21,732
Total 218,002	\$ 21,402	\$ 24,131

1000



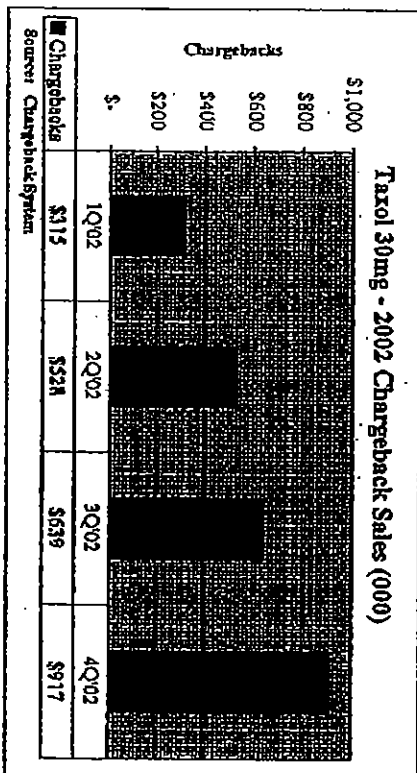
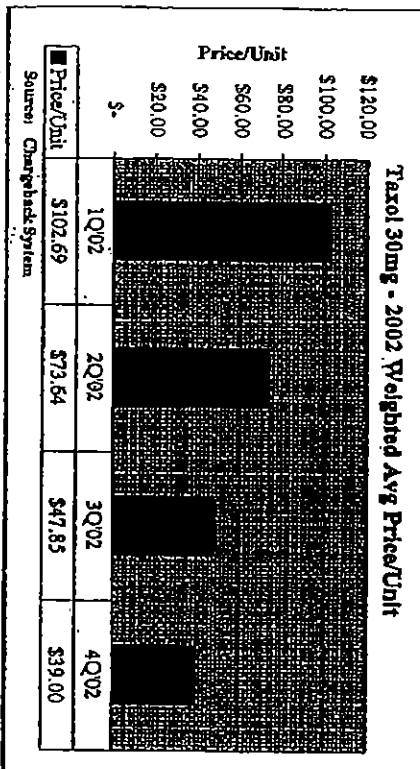
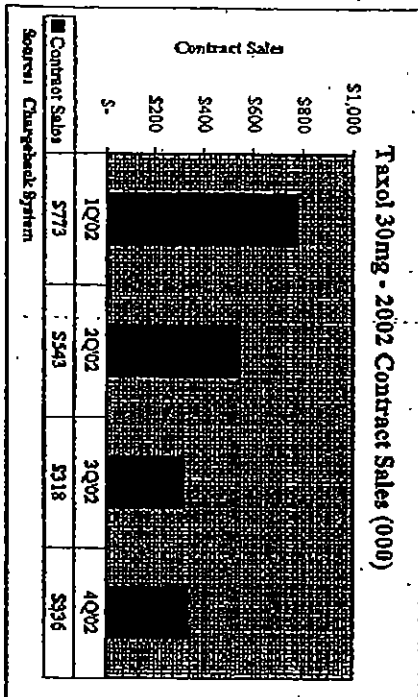
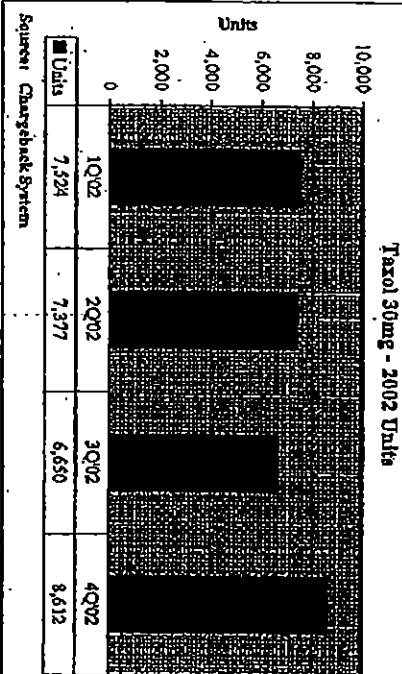
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30mg Units Price/Unit Contract Sales Chargebacks

	1Q'02	2Q'02	3Q'02	4Q'02
Units	7,524	7,377	6,650	8,612
Price/Unit	\$ 102.69	\$ 73.64	\$ 47.85	\$ 39.00
Contract Sales	\$ 773	\$ 543	\$ 318	\$ 336
Chargebacks	\$ 315	\$ 528	\$ 639	\$ 917

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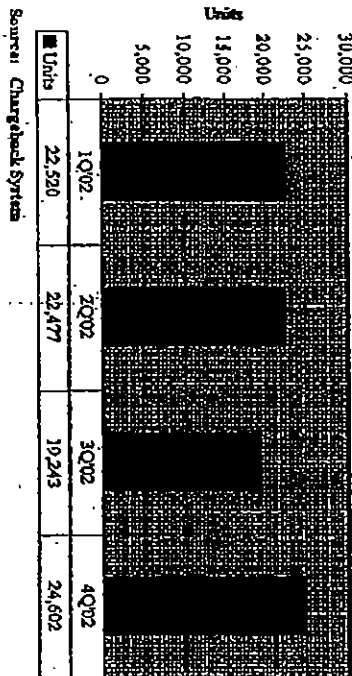
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100mg Units	Price/Unit	Contract Sales	Chargebacks
1Q'02	22,520	\$ 332.76	\$ -
2Q'02	22,477	\$ 249.69	\$ -
3Q'02	19,243	\$ 164.91	\$ -
4Q'02	24,602	\$ 127.51	\$ 3,137

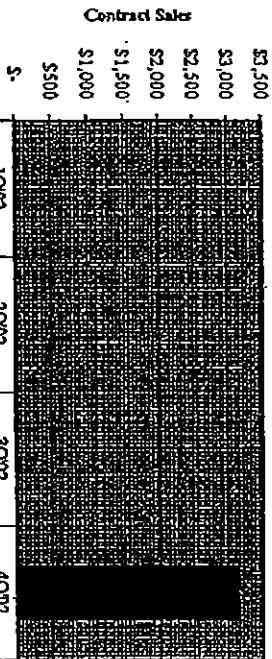
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Taxol 100mg - 2002 Units



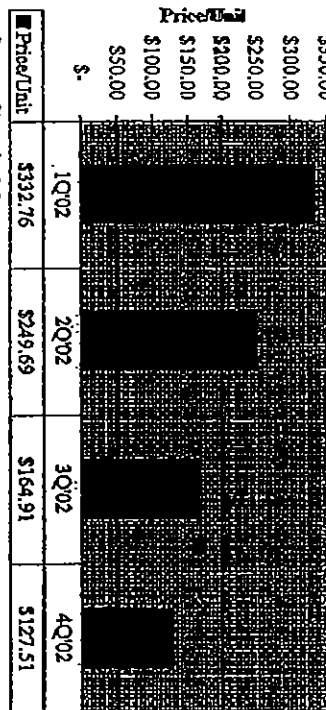
Source: Chargeback System

Taxol 100mg - 2002 Contract Sales (000)



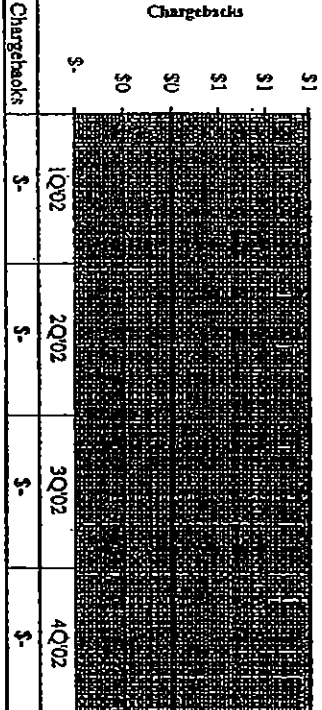
Source: Chargeback System

Taxol 100mg - 2002 Weighted Avg Price/Unit



Source: Chargeback System

Taxol 100mg - 2002 Chargeback Sales (000)



Source: Chargeback System

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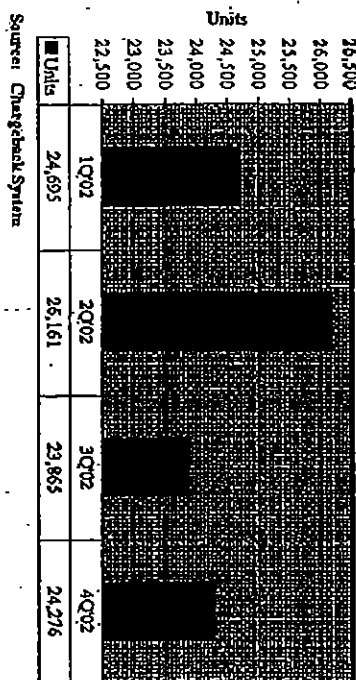
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300mg Units Price/Unit Contract Sales Chargebacks

	1Q02	2Q02	3Q02	4Q02
Units	24,695	26,161	23,865	24,276
Price/Unit	\$ 859.95	\$ 622.89	\$ 476.93	\$ 368.31
Contract Sales	\$ -	\$ 16,295	\$ -	\$ -
Chargebacks	\$ -	\$ -	\$ -	\$ -

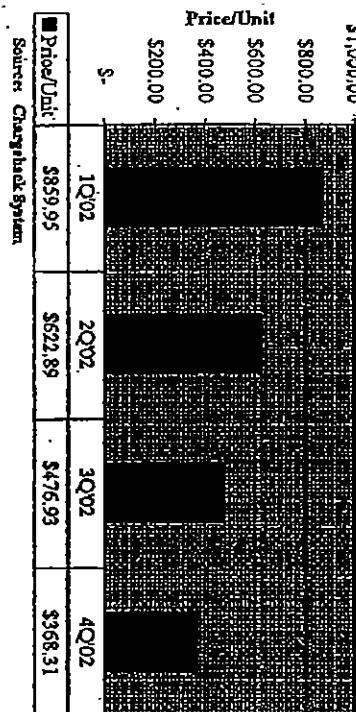
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Taxol 300mg - 2002 Units



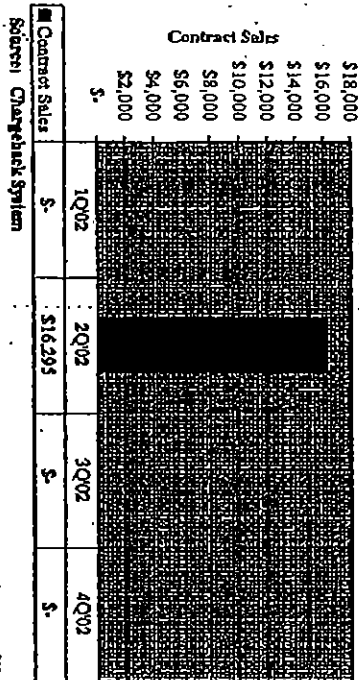
Source: Chargeback System

Taxol 300mg - 2002 Weighted Avg. Price/Unit



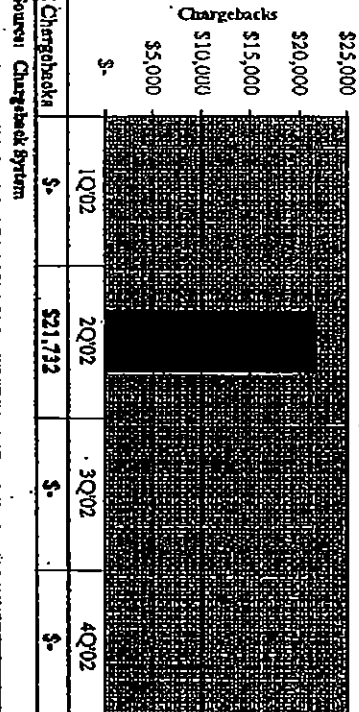
Source: Chargeback System

Taxol 300mg - 2002 Contract Sales ('000)



Source: Chargeback System

Taxol 300mg - 2002 Chargeback Sales ('000)



Source: Chargeback System

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NDOK 00016-3476-30, 20mo/yr, multiple use
WLP - \$146.10

TAXOL - 30mg
CONTRACT SALES, 1Q - 2Q 2002

Bid No	Cust Name	1st Quarter 2002					Contract Price/Unit*
		Qty	Contract Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	
1	228094 AMERICAN ONCOLOGIC HOSP						
2	202447 AMERINET A/C	12	\$ 97.50	\$ 1,753	\$ 1,170	33%	\$ 502
3	202446 AMERINET-HOSPITAL ONLY	188	\$ 101.19	\$ 27,467	\$ 19,024	31%	\$ 8,321
4	216518 AMERINET-PHYSICIAN GROUP						
5	225231 BUREAU OF PRIM HEALTH CARE	34	\$ 107.34	\$ 4,967	\$ 3,650	27%	\$ 1,318
6	228282 BUREAU OF PRIM HEALTH CARE	284	\$ 105.54	\$ 41,492	\$ 29,973	28%	\$ 11,519
7	228856 COMMITTED PROVIDER SVCS						
8	223108 DUKE UNIV HEALTH SYSTEMS	69	\$ 104.65	\$ 10,081	\$ 7,221	28%	\$ 2,860
9	229027 DUKE UNIV HEALTH SYSTEMS						
10	213271 INDIAN HEALTH SERVICE	2	\$ 107.93	\$ 292	\$ 216	26%	\$ 76
11	225827 INNOVATIVE PURCHASING	237	\$ 121.00	\$ 34,626	\$ 28,677	17%	\$ 5,949
12	225236 INSOURCE HEALTH ALT CARE	14	\$ 109.90	\$ 2,045	\$ 1,539	25%	\$ 507
13	225229 INSOURCE HEALTH SERVICES	11	\$ 109.90	\$ 1,607	\$ 1,209	25%	\$ 398
14	227394 KENT COUNTY MEM HOSP	47	\$ 97.33	\$ 6,867	\$ 4,575	33%	\$ 2,009
15	228103 KIRKLIN CLINIC ONC PHCY	1	\$ 75.00	\$ 146	\$ 75	49%	\$ 38
16	220125 MEDASSETS HSCA ALT CARE	2	\$ 146.10	\$ 292	\$ 292	0%	\$ -
17	220123 MEDASSETS HSCA HOSPITAL	95	\$ 146.10	\$ 13,880	\$ 13,880	0%	\$ (3)
18	227721 MEMORIAL SLOAN HOSPITAL						
19	213054 PACT - HOSPITAL PRICING						
20	215435 PREMIER ACUTE NON RETAIL	4,405	\$ 103.09	\$ 643,571	#####	29%	\$ 179,970
21	215443 PREMIER NON ACUTE NON RET	209	\$ 101.13	\$ 30,535	\$ 21,136	31%	\$ 8,924
22	228779 PRESCRIPTION CITY INC	15	\$ 85.00	\$ 2,192	\$ 1,275	42%	\$ 917
23	225482 THE UNIVERSITY OF TEXAS	263	\$ 108.00	\$ 38,424	\$ 28,404	26%	\$ 9,481
24	228905 THE UNIVERSITY OF TEXAS	140	\$ 106.80	\$ 20,434	\$ 14,932	27%	\$ 5,502
25	225937 US ONCOLOGY	376	\$ 75.16	\$ 54,934	\$ 28,260	49%	\$ 26,314
26	201599 V.A MEDICAL CENTER	1,111	\$ 100.87	\$ 162,317	#####	31%	\$ 50,246
27	228797 WESTERNPA HOSPITAL						
28	227395 WOMEN & INFANTS HOSP	9	\$ 106.43	\$ 1,315	\$ 958	27%	\$ 357
29	222665 YALE NEW HAVEN HOSP						
		7,524	\$ 102.69	#####	#####	30%	\$ 315,204
							\$ 73,377
							\$ 73.64

*Based on Contract Sales/Quantity

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2nd Quarter 2002				
Contract Discount off				
WLP Sales	Sales	WLP	Chargebacks	
\$ (2,192)	\$ (1,650)	25%	\$ (729)	
\$ 2,776	\$ 1,853	33%	\$ 923	
\$ 26,444	\$ 17,648	33%	\$ 8,797	
\$ 1,461	\$ 975	33%	\$ 486	
\$ (731)	\$ (537)	27%	\$ (194)	
\$ 67,937	\$ 42,854	37%	\$ 25,082	
\$ 2,484	\$ 1,868	25%	\$ 615	
\$ (6,428)	\$ (4,605)	28%	\$ (1,824)	
\$ (4,967)	\$ (7,835)	-58%	\$ 1,948	
\$ 10,519	\$ 6,120	42%	\$ 4,399	
\$ 2,922	\$ 2,922	0%	\$ -	
\$ 16,363	\$ 16,363	0%	\$ (217)	
\$ 438	\$ 208	53%	\$ 231	
\$ 438	\$ 438	0%	\$ -	
\$ 661,249	#####	51%	\$ 333,573	
\$ 49,382	\$ 23,789	52%	\$ 25,467	
\$ 1,023	\$ 595	42%	\$ 428	
\$ (4,383)	\$ (3,240)	26%	\$ (1,143)	
\$ 5,552	\$ 4,058	27%	\$ 1,493	
\$ 48,359	\$ 17,013	65%	\$ 31,346	
\$ 159,980	\$ 78,251	51%	\$ 81,729	
\$ 1,607	\$ 1,100	32%	\$ 507	
\$ 1,753	\$ 1,020	42%	\$ 733	
\$ 35,795	\$ 21,452	40%	\$ 14,342	
#####	#####	50%	\$ 527,993	

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BMS/AWP/000056975

NDC# 00015-3475-30, 30mg/5mL morphine vial
WLP - \$146.10

TAXOL - 30mg
CONTRACT SALES, 3Q - 4Q 2002

3rd Quarter 2002									
Bid No	Cust Name	Qty	Contract Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	Chargebacks	Qty	
1	229370 AMERINET A/C	68 \$	75.00 \$	9,935 \$	5,100 \$	49%	4,835 \$	276	
2	202446 AMERINET-HOSPITAL ONLY	-6 \$	97.50 \$	(877) \$	(585) \$	33%	(292) \$		
3	229363 AMERINET-HOSPITAL ONLY	58 \$	74.99 \$	8,474 \$	4,350 \$	49%	4,124 \$	122	
4	225675 AUDUBON HOSPITAL							1	
5	223050 BETHESDA HOSP & DEACONESS	11 \$	47.73 \$	1,607 \$	525 \$	67%	1,082 \$	4	
6	225376 BRYN MAWR HOSPITA							2	
7	228282 BUREAU OF PRM HLTH CARE	192 \$	51.43 \$	28,051 \$	9,874 \$	65%	18,177 \$	118	
8	226869 CHRISTIANA CARE HEALTH SE	13 \$	46.00 \$	1,899 \$	598 \$	69%	1,301 \$	23	
9	228856 COMUNITED PROVIDER SVCS	22 \$	109.90 \$	3,214 \$	2,418 \$	25%	796 \$		
10	229027 DUKE UNIV HEALTH SYSTEMS							6	
11	224569 EISENHOWER MEDICAL CENTER	2 \$	46.00 \$	292 \$	92 \$	69%	200 \$	11	
12	229543 FAIRVIEW LAKES REGIONAL							15	
13	229537 FAIRVIEW NORTHLAND REG							15	
14	229541 FAIRVIEW RED WING HEALTH							6	
15	229539 FAIRVIEW UNIV MEDICAL CTR							21	
16	223995 GREENVILLE HOSP SYSTEM							6	
17	224173 HARRIS METHODIST HEB HOSP							4	
18	226684 HUTCHESON MEDICAL CENTER							15	
19	225827 INNOVATIVE PURCHASING	26 \$	53.54 \$	3,799 \$	1,392 \$	63%	2,239 \$	1	
20	226371 JOHNS HOPKINS PURCH ASSOC	6 \$	69.20 \$	877 \$	415 \$	53%	461 \$	15	
21	225253 JPS HEALTH NETWORK	6 \$	86.76 \$	877 \$	521 \$	41%	356 \$	4	
22	227394 KENT COUNTY MEM HOSP	102 \$	53.98 \$	14,902 \$	5,506 \$	63%	8,280 \$	26	
23	224460 KENT COUNTY MEM HOSP							46	
24	220125 MEDASSETS HSCA ALT CARE	30 \$	146.10 \$	4,383 \$	4,383 \$	0%	\$		
25	230377 MEDASSETS HSCA ALT CARE							1,066	
26	220123 MEDASSETS HSCA HOSPITAL	58 \$	146.10 \$	8,474 \$	8,474 \$	0%	\$	-8	
27	230376 MEDASSETS HSCA HOSPITAL							379	
28	229160 MEMORIAL SLOAN HOSPITAL							10	
29	226466 MERCY HOSP PHILADELPHIA							4	
30	224971 MONTFLORE MED CTR/PHCY	12 \$	48.17 \$	1,753 \$	578 \$	67%	1,175 \$		
31	227828 NORTH BROWARD MEDICAL CENTER	11 \$	56.40 \$	1,607 \$	620 \$	61%	987 \$	-4	
32	225680 NORTON HOSPITAL	5 \$	46.00 \$	731 \$	230 \$	69%	501 \$		
33	215435 PREMIER ACUTE NON RETAL	3,941 \$	48.45 \$	576,365 \$	#####	67%	375,887 \$	3,606	
34	215543 PREMIER NON ACUTE NON RET	202 \$	47.02 \$	29,512 \$	9,499 \$	68%	19,771 \$	196	
35	228779 PRESCRIPTION CITY INC	28 \$	85.00 \$	4,091 \$	2,380 \$	42%	1,711 \$	13	

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36	223062 ST ANTHONY'S HOSPITAL INC
37	230576 ST ELIZABETH HOSP MED CTR
38	223987 ST JOSEPHS HOSPITAL
39	224973 ST LUKES HOSPITAL
40	229694 THE REGENTS OF UNIV OF CA
41	225482 THE UNIVERSITY OF TEXAS
42	220952 UNIV OF MICHIGAN HOSP
43	225937 US ONCOLOGY
44	201599 V A MEDICAL CENTER
45	228400 VA MED CTR - DUAL FSS
46	229641 VA-DOD TAXOL NATIONAL
47	228797 WESTERN PA HOSPITAL
48	227395 WOMEN & INFANTS HOSP
49	222665 YALE NEW HAVEN HOSP

*Based on Contract Sales/Quantity

7	\$	46.00	\$	1,023	\$	322	69%	\$	701	13
42	\$	35.00	\$	6,136	\$	1,470	76%	\$	4,666	4
-238	\$	108.00	\$	(37,694)	\$	(27,864)	26%	\$	(9,981)	16
1	\$	44.00	\$	146	\$	44	70%	\$	102	11
568	\$	47.28	\$	82,985	\$	26,834	68%	\$	56,094	8
324	\$	61.99	\$	47,336	\$	20,084	58%	\$	27,253	4
4	\$	48.24	\$	584	\$	193	67%	\$	391	
783	\$	35.00	\$	114,396	\$	27,405	76%	\$	86,991	1,269
-7	\$	100.00	\$	(1,023)	\$	(700)	32%	\$	(356)	9
12	\$	53.95	\$	1,733	\$	647	63%	\$	764	
387	\$	38.03	\$	56,341	\$	22,457	60%	\$	30,535	494
6,650	\$	47.85	\$	972,149	#####	#####	67%	\$	638,751	8,612

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4th Quarter 2002					
Contract	Contract	Contract	Discount off	Chargebacks	
Price/Unit	WLP Sales	Sales	WLP		
\$ 51.52	\$ 40,324	\$ 14,220	65%	\$	25,456
\$ 56.18	\$ 19,285	\$ 7,416	62%	\$	11,833
\$ 36.00	\$ 146	\$ 36	75%	\$	110
\$ 41.00	\$ 584	\$ 164	72%	\$	420
\$ 36.00	\$ 292	\$ 72	75%	\$	220
\$ 41.29	\$ 17,240	\$ 4,873	72%	\$	12,367
\$ 36.00	\$ 3,360	\$ 828	75%	\$	2,532
\$ 39.90	\$ 877	\$ 239	73%	\$	637
\$ 37.09	\$ 1,607	\$ 408	75%	\$	1,199
\$ 38.13	\$ 2,192	\$ 572	74%	\$	1,620
\$ 37.33	\$ 877	\$ 224	74%	\$	649
\$ 37.52	\$ 3,068	\$ 788	74%	\$	2,280
\$ 36.00	\$ 877	\$ 216	75%	\$	661
\$ 46.00	\$ 584	\$ 184	69%	\$	400
\$ 36.00	\$ 2,192	\$ 540	75%	\$	1,652
\$ 36.00	\$ 146	\$ 36	75%	\$	110
\$ 49.50	\$ 2,192	\$ 743	66%	\$	1,292
\$ 69.20	\$ 584	\$ 277	53%	\$	308
\$ 42.13	\$ 3,799	\$ 1,095	71%	\$	2,517
\$ 43.87	\$ 6,721	\$ 2,018	70%	\$	4,615
\$ 43.65	\$ 155,743	\$ 46,531	70%	\$	108,466
\$ 146.10	\$ (1,169)	\$ (1,169)	0%	\$	-
\$ 43.81	\$ 55,372	\$ 16,602	70%	\$	38,478
\$ 28.80	\$ 1,461	\$ 288	80%	\$	1,116
\$ 40.00	\$ 384	\$ 160	73%	\$	424
\$ 86.42	\$ (584)	\$ (346)	41%	\$	(239)
\$ 37.47	\$ 526,837	#####	74%	\$	391,863
\$ 37.31	\$ 28,636	\$ 7,312	74%	\$	21,259
\$ 85.00	\$ 1,899	\$ 1,105	42%	\$	794

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\$ 37.33	\$ 2,192	\$ 560	74%	\$ 1,032
\$ 36.00	\$ 584	\$ 144	75%	\$ 440
\$ 36.00	\$ 2,338	\$ 576	75%	\$ 1,730
\$ 36.00	\$ 1,607	\$ 396	75%	\$ 1,211
\$ 39.00	\$ 14,026	\$ 1,360	76%	\$ 10,666
\$ 38.70	\$ 1,169	\$ 310	74%	\$ 859
\$ 34.63	\$ 101,101	\$ 23,964	76%	\$ 77,101
\$ 31.81	\$ 584	\$ 127	78%	\$ 457
\$ 32.59	\$ 185,401	\$ 41,363	78%	\$ 144,038
\$ 38.26	\$ 1,315	\$ 344	74%	\$ 971
\$ 48.90	\$ 72,173	\$ 24,155	67%	\$ 45,003
\$ 39.00	#####	#####	73%	\$ 917,147

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BMS/AWP/000056979

ND C# 00015-3476-30, 100mg/16.7ml multidose vial
WLP - \$487.01

TAXOL - 100mg
CONTRACT SALES, 1Q - 2Q 2002

1st Quarter 2002									
Bid No	Cust Name	Qty	Contract Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	Chargesback	Qty	
1	228094 AMERICAN ONCOLOGIC HOSP	527	\$ 366.00	\$ 256,654	\$ 192,882	25%	\$ 63,772	1,206	
2	202447 AMERINET A/C	229	\$ 339.40	\$ 111,525	\$ 77,723	30%	\$ 32,646	207	
3	202446 AMERINET-HOSPITAL ONLY	1,038	\$ 343.97	\$ 505,516	\$ 357,036	29%	\$ 143,108	1,097	
4	216518 AMERINET-PHYSICIAN GROUP	232	\$ 334.09	\$ 112,986	\$ 77,508	31%	\$ 29,698	65	
5	225231 BUREAU OF PRIM HLTH CARE	95	\$ 357.80	\$ 46,266	\$ 33,991	27%	\$ 12,275	3	
6	228282 BUREAU OF PRIM HLTH CARE	2,224	\$ 357.80	\$ 1,083,110	\$ 795,747	27%	\$ 287,363	1,890	
7	227317 CITY OF HOPE NAT MED CTR	-13	\$ 366.60	\$ (6,331)	\$ (4,766)	25%	\$ (1,565)	6	
8	223108 DUKES UNIV HEALTH SYSTEMS	27	\$ 350.35	\$ 13,149	\$ 9,459	28%	\$ 3,690	-1	
9	227910 GREATER BALTIMORE MED CTR	2	\$ 373.17	\$ 974	\$ 746	23%	\$ 228	-1	
10	213271 INDIAN HEALTH SERVICE	2	\$ 356.50	\$ 974	\$ 713	27%	\$ 261	-1	
11	225827 INNOVATIVE PURCHASING	347	\$ 405.00	\$ 168,992	\$ 140,535	17%	\$ 28,457	224	
12	225236 INSOURCE HEALTH ALT CARE	4	\$ 366.66	\$ 1,948	\$ 1,467	25%	\$ 481	-1	
13	225229 INSOURCE HEALTH SERVICES	21	\$ 366.66	\$ 10,227	\$ 7,700	25%	\$ 2,527	-1	
14	224467 JACKSON MEMORIAL HOSPITAL	363	\$ 357.05	\$ 176,785	\$ 129,610	27%	\$ 35,360	364	
15	226371 JOHNS HOPKINS PURCH ASSOC	30	\$ 312.00	\$ 14,610	\$ 9,360	36%	\$ 4,820	60	
16	227394 KENT COUNTY MEM HOSP	21	\$ 311.03	\$ 10,227	\$ 6,532	36%	\$ 3,095	10	
17	228103 KIRKLIN CLINIC ONC PHCY	8	\$ 487.01	\$ 3,896	\$ 3,896	0%	\$ -	50	
18	220125 MEDASSETS HSCA ALT CARE	218	\$ 487.01	\$ 106,168	\$ 106,168	0%	\$ -	223	
19	220123 MEDASSETS HSCA HOSPITAL	-1	\$ 487.01	\$ (487)	\$ (487)	0%	\$ (129)	-20	
20	225798 MINNESOTA MULTISTATE	6	\$ 395.00	\$ 2,922	\$ 2,370	19%	\$ 552	3	
21	227590 OTN - LYNX CUSTOMERS	-14	\$ 401.41	\$ (6,818)	\$ (5,620)	18%	\$ (1,198)	3	
22	213054 PACT - HOSPITAL PRICING	9,326	\$ 343.51	\$ 4,541,855	#####	29%	\$ 1,266,637	9,377	
23	226899 PARTNERS HLTHCARE SYSTEM	351	\$ 338.61	\$ 170,941	\$ 118,852	30%	\$ 48,778	357	
24	215435 PREMIER ACUTE NON RETAIL	124	\$ 283.33	\$ 60,389	\$ 35,133	42%	\$ 25,256	166	
25	215443 PREMIER NON ACUTE NON RET								
26	228779 PRESCRIPTION CITY INC								
27	210637 RESPONSE ONCOLOGY								
28	225482 THE UNIVERSITY OF TEXAS	323	\$ 360.00	\$ 157,304	\$ 116,280	26%	\$ 41,024	40	
29	228905 THE UNIVERSITY OF TEXAS	236	\$ 356.30	\$ 114,934	\$ 84,087	27%	\$ 30,848	57	
30	220952 UNIV OF MICHIGAN HOSP	4	\$ 350.00	\$ 1,948	\$ 1,400	28%	\$ 548	10	
31	226798 UNIV OF PA HEALTH SYSTEM	5	\$ 406.00	\$ 2,435	\$ 2,030	17%	\$ 405	10	
32	225937 US ONCOLOGY	2,716	\$ 238.55	\$ 1,322,719	\$ 647,904	31%	\$ 671,335	2,394	
33	201599 V A MEDICAL CENTER	4,042	\$ 329.88	\$ 1,968,494	#####	32%	\$ 635,131	4,498	
34	228400 VA MED CTR - DUAL FSS	10	\$ 278.95	\$ 4,870	\$ 2,789	43%	\$ 2,081	54	
35	228797 WESTERN PA HOSPITAL	4	\$ 300.00	\$ 1,948	\$ 1,200	38%	\$ 748	11	

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BMS/AWP/000056980

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*Based on Contract Sales/Quantity

227395 WOMEN & INFANTS HOSP
222665 YALE NEW HAVEN HOSP

13	\$	345.95	\$	6,331	\$	4,497	29%	\$	1,748	5
22,520	\$	332.76	#####	#####	#####	32%	\$	3,369,981	22,477	82

HIGHLY CONFIDENTIAL

BMS/AWP/000056981

2nd Quarter 2002					
Contract	Contract	Contract	Discount off	Chargebacks	
Price/Unit*	WLP Sales	Sales	WLP		
\$ 366.00	\$ 587,334	\$ 441,396	25%	\$ 39,179	
\$ 325.00	\$ 100,811	\$ 67,275	33%	\$ 33,536	
\$ 327.94	\$ 534,250	\$ 359,755	33%	\$ 174,495	
\$ 325.00	\$ 31,656	\$ 21,125	33%	\$ 10,531	
\$ 396.14	\$ 1,461	\$ 1,188	19%	\$ 273	
\$ 293.75	\$ 920,449	\$ 555,187	40%	\$ 365,261	
\$ 283.30	\$ 2,922	\$ 1,700	42%	\$ 722	
\$ 373.17	\$ (487)	\$ (373)	23%	\$ (114)	
\$ 265.19	\$ 113,960	\$ 62,055	46%	\$ 41,790	
\$ 278.70	\$ 9,740	\$ 5,574	43%	\$ 4,166	
\$ 174.91	\$ 177,272	\$ 63,667	64%	\$ 85,292	
\$ 283.30	\$ 29,221	\$ 16,998	42%	\$ 12,223	
\$ 235.63	\$ 7,792	\$ 3,770	52%	\$ 3,942	
\$ 487.01	\$ 24,351	\$ 24,351	0%	\$ -	
\$ 487.01	\$ 108,603	\$ 108,603	0%	\$ -	
\$ 487.01	\$ (9,740)	\$ (9,740)	0%	\$ -	
\$ 487.01	\$ 1,461	\$ 1,461	0%	\$ -	
\$ 234.72	\$ 4,566,693	#####	52%	\$ 2,334,207	
\$ 237.60	\$ 173,863	\$ 84,824	51%	\$ 88,815	
\$ 283.33	\$ 80,844	\$ 47,033	42%	\$ 33,811	
\$ 417.05	\$ 19,480	\$ 16,682	14%	\$ 2,798	
\$ 360.00	\$ 1,461	\$ 1,080	26%	\$ 381	
\$ 356.30	\$ 27,760	\$ 20,309	27%	\$ 7,450	
\$ 406.00	\$ 4,870	\$ 4,060	17%	\$ 810	
\$ 173.55	\$ 1,165,902	\$ 415,483	64%	\$ 750,079	
\$ 234.81	\$ 2,190,571	#####	52%	\$ 1,134,378	
\$ 235.25	\$ 26,299	\$ 12,703	52%	\$ 13,595	
\$ 300.00	\$ 5,357	\$ 3,300	38%	\$ 2,057	

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BMS/AWP/000056982

\$ 241.92	\$ 2,435	\$ 1,210	50%	\$ 1,019
\$ 207.03	\$ 39,935	\$ 24,356	39%	\$ 15,578
\$ 249.69	#####	#####	49%	\$ 5,156,275

HIGHLY CONFIDENTIAL

BMS/AWP/000056983

NDC# 00015-34776-30, 100mg/16.7ml multi-dose vial
WLP - 5487.01

TAXOL - 100mg
CONTRACT SALES, 3Q - 4Q 2002

Bid No	Cust Name	3rd Quarter 2002				
		Qty	Contract Price/Unit	WLP Sales	Contract Sales	Discount off WLP Chargebacks
1	227708 ALBERT EINSTEIN MED CEN	100	\$ 366.00	\$ 48,701	\$ 36,600	25% \$ 6,074
2	228094 AMERICAN ONCOLOGIC HOSP	430	\$ 133.00	\$ 219,155	\$ 68,850	69% \$ 150,305
3	230240 AMERICAN ONCOLOGIC HOSP	160	\$ 230.00	\$ 77,922	\$ 40,000	49% \$ 37,922
4	229370 AMERINET A/C	322	\$ 325.00	\$ 156,817	\$ 104,650	33% \$ 52,167
5	202446 AMERINET-HOSPITAL ONLY	594	\$ 249.99	\$ 289,284	\$ 148,491	49% \$ 140,793
6	229363 AMERINET-HOSPITAL ONLY	20	\$ 325.00	\$ 9,740	\$ 6,500	33% \$ 3,240
7	216518 AMERINET-PHYSICIAN GROUP	17	\$ 146.27	\$ 8,279	\$ 2,487	70% \$ 5,619
8	227647 ANDERSON ARBA MEDICAL CTR	29	\$ 157.70	\$ 14,123	\$ 4,573	68% \$ 9,387
9	223050 BETHESDA HOSP & DEACONESS	14	\$ 153.33	\$ 6,818	\$ 2,147	69% \$ 4,672
10	223576 BRYN MAWR HOSPITA	606	\$ 169.85	\$ 295,128	\$ 102,929	65% \$ 192,199
11	228682 BUREAU OF PRM HLTH CARE	111	\$ 153.33	\$ 54,058	\$ 17,020	69% \$ 37,038
12	221064 BUREAU OF PRM HLTH CARE					
13	226869 CHRISTIANA CARE HEALTH SE					
14	229027 DUKE UNIV HEALTH SYSTEMS					
15	224569 EISENHOWER MEDICAL CENTER					
16	229543 FAIRVIEW LAKES REGIONAL					
17	229537 FAIRVIEW NORTH AND REG					
18	229541 FAIRVIEW RED WING HEALTH					
19	229637 FAIRVIEW UNIV MED CTR					
20	229339 FAIRVIEW UNIV MEDICAL CTR					
21	223049 GOOD SAMARITAN HOSPITAL	27	\$ 158.95	\$ 13,149	\$ 4,292	67% \$ 8,221
22	227910 GREATER BALTIMORE MED CTR	1	\$ 373.17	\$ (487)	\$ (373)	23% \$ (114)
23	223993 GREENVILLE HOSP SYSTEM	2	\$ 153.33	\$ 974	\$ 307	69% \$ 667
24	226684 HUTCHESON MEDICAL CENTER					
25	228979 IMPERIAL POINT MED CTR					
26	224827 INNOVATIVE PURCHASING	67	\$ 154.10	\$ 32,630	\$ 10,325	68% \$ 21,080
27	224467 JACKSON MEMORIAL HOSPITAL	185	\$ 278.70	\$ 90,097	\$ 51,560	43% \$ 38,537
28	229536 JACKSON MEMORIAL HOSPITAL	26	\$ 163.34	\$ 12,662	\$ 4,247	66% \$ 8,415
29	226371 JOHNS HOPKINS PURCH ASSOC	158	\$ 216.35	\$ 76,948	\$ 34,183	56% \$ 42,765
30	223255 JPS HEALTH NETWORK	78	\$ 239.62	\$ 37,987	\$ 18,690	51% \$ 19,297
31	227394 KENT COUNTY MEM HOSP	60	\$ 179.85	\$ 29,221	\$ 10,791	63% \$ 17,395
32	224460 KENT COUNTY MEM HOSP					
33	228103 KIRKLIN CLINIC ONC PHCY	33	\$ 175.42	\$ 16,071	\$ 5,789	64% \$ 10,170
34						

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BMS/AWP000056984

NDIC# 00016-34776-30, 100mg/16.7ml multi-dose vial
WLP - 8487.01

TAXOL - 100mg
CONTRACT SALES, 3Q - 4Q 2002

Bid No	Cust Name	3rd Quarter 2002				
		Qty	Contract Price/Unit	WLP Sales	Contract Sales	Discount off WLP Chargebacks
35	232393 KIRKLIN CLINIC ONC PHCY					
36	225578 LANKENAU HOSPITAL	2	\$ 153.33	\$ 974	\$ 307	69% \$ 667
37	220125 MEDASSETS HSCA ALT CARE	35	\$ 487.01	\$ 17,045	\$ 17,045	0% \$ -
38	230377 MEDASSETS HSCA ALT CARE					
39	220123 MEDASSETS HSCA HOSPITAL	138	\$ 487.01	\$ 67,207	\$ 67,207	0% \$ -
40	230376 MEDASSETS HSCA HOSPITAL					
41	226466 MERCY HOSP PHILADELPHIA					
42	225798 MINNESOTA MULTISTATE	-2	\$ 487.01	\$ (974)	\$ (974)	0% \$ -
43	224971 MONTEFIORE MED CTR/PHCY	1	\$ 153.33	\$ 487	\$ 153	69% \$ 334
44	227828 NORTH BROWARD MEDICAL CENTER	15	\$ 190.05	\$ 7,305	\$ 2,851	61% \$ 4,454
45	225680 NORTON HOSPITAL	16	\$ 153.33	\$ 7,792	\$ 2,453	69% \$ 5,339
46	216638 NOVATION HPI ALT CARE					
47	215435 PREMIER ACUTE NON RETAIL	8,528	\$ 157.74	#####	#####	68% \$ 2,749,872
48	215443 PREMIER NON ACUTE NON RET	254	\$ 162.45	\$ 123,701	\$ 41,263	67% \$ 80,881
49	231864 PRESBYTERIAN HOSP DALLAS					
50	228779 PRESCRIPTION CITY INC	208	\$ 283.33	\$ 101,298	\$ 58,933	42% \$ 42,365
51	210637 RESPONSE ONCOLOGY	-30	\$ 417.05	\$ (14,610)	\$ (12,512)	14% \$ (2,099)
52	223427 ROANOKE MEMORIAL HOSP	13	\$ 153.33	\$ 6,331	\$ 1,993	69% \$ 4,338
53	224894 SOUTHCOST HOSPITALS GRP					
54	225203 SOUTHWEST WASHINGTON MED					
55	223062 ST ANTHONY'S HOSPITAL INC	3	\$ 167.78	\$ 1,461	\$ 503	66% \$ 958
56	226443 ST CHARLES HOSPITAL					
57	230576 ST ELIZABETH HOSP MED CTR	37	\$ 153.33	\$ 18,019	\$ 5,673	69% \$ 12,346
58	223987 ST JOSEPH'S HOSPITAL					
59	224973 ST LUKES HOSPITAL	36	\$ 161.16	\$ 17,532	\$ 5,802	67% \$ 11,731
60	222130 ST VINCENT HOSPITAL	173	\$ 116.67	\$ 84,253	\$ 20,184	76% \$ 64,069
61	229694 THE REGENTS OF UNIV OF CA	-238	\$ 360.00	\$ (115,908)	\$ (85,680)	26% \$ (31,743)
62	225482 THE UNIVERSITY OF TEXAS					
63	230136 UNIV OF CHICAGO HOSP & CL					
64	220952 UNIV OF MICHIGAN HOSP	7	\$ 133.00	\$ 3,409	\$ 1,071	69% \$ 2,233
65	225937 US ONCOLOGY	2,332	\$ 158.45	#####	\$ 372,678	67% \$ 772,588
66	201599 V A MEDICAL CENTER	1,099	\$ 203.72	\$ 535,224	\$ 223,884	58% \$ 311,340
67	228400 VA MED CTR - DUAL FSS	12	\$ 189.55	\$ 5,844	\$ 2,275	61% \$ 3,569
68	229641 VA-DOD TAXOL NATIONAL	3,304	\$ 116.67	#####	\$ 385,478	76% \$ 1,223,603

TAXOL - 100mg
CONTRACT SALES, 3Q - 4Q 2002

NDCH 00015-34776-30, 100mg/16.7ml multidose vial
WLP - 5487,01

Bid No	Cust Name	3rd Quarter 2002				
		Qty	Contract Price/Unit	WLP Sales	Contract Sales	Discount off WLP Chargebacks
69	228797 WESTERN PA HOSPITAL	-6	\$ 300.00	\$ (2,922)	\$ (1,800)	38% \$ (1,122)
70	227395 WOMEN & INFANTS HOSP	12	\$ 179.85	\$ 5,844	\$ 2,158	63% \$ 2,962
71	222665 YALE NEW HAVEN HOSP	216	\$ 200.04	\$ 105,194	\$ 43,209	59% \$ 58,624
		19,243	\$ 164.91	#####	#####	66% \$ 6,123,071

*Based on Contract Sales/Quantity

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BMS/AWP/000056986

4th Quarter 2002						
Qty	Contract		Contract		Discount off	
	Price/Unit	WLP Sales	Sales	WLP	Chargebacks	
180	\$ 124.22	\$ 87,662	\$ 22,360	74%	\$ 65,009	
-747	\$ 366.00	\$ (363,796)	\$ (273,402)	25%	\$ (90,394)	
850	\$ 153.00	\$ 413,959	\$ 130,050	69%	\$ 283,909	
346	\$ 184.29	\$ 265,907	\$ 100,620	62%	\$ 163,127	
497	\$ 325.00	\$ 242,044	\$ 161,525	33%	\$ 80,519	
1,134	\$ 171.90	\$ 452,269	\$ 194,935	65%	\$ 355,494	
14	\$ 127.62	\$ 6,818	\$ 1,787	74%	\$ 5,032	
1	\$ 120.00	\$ 487	\$ 120	75%	\$ 367	
5	\$ 125.33	\$ 2,435	\$ 627	74%	\$ 1,808	
16	\$ 120.00	\$ 7,792	\$ 1,920	75%	\$ 5,832	
377	\$ 138.79	\$ 183,603	\$ 52,326	72%	\$ 131,277	
31	\$ 399.96	\$ 15,097	\$ 12,399	18%	\$ 2,699	
201	\$ 124.31	\$ 97,889	\$ 24,986	74%	\$ 72,903	
9	\$ 133.00	\$ 4,383	\$ 1,197	73%	\$ 3,186	
12	\$ 123.33	\$ 5,844	\$ 1,480	75%	\$ 4,364	
14	\$ 126.67	\$ 6,818	\$ 1,773	74%	\$ 5,045	
9	\$ 125.92	\$ 4,383	\$ 1,133	74%	\$ 3,236	
19	\$ 122.81	\$ 9,253	\$ 2,333	75%	\$ 6,920	
336	\$ 123.16	\$ 163,635	\$ 42,053	74%	\$ 121,582	
21	\$ 123.81	\$ 10,227	\$ 2,600	75%	\$ 7,627	
46	\$ 132.32	\$ 22,402	\$ 6,087	73%	\$ 15,881	
10	\$ 250.00	\$ 4,870	\$ 2,500	49%	\$ 2,370	
18	\$ 143.33	\$ 8,766	\$ 2,580	71%	\$ 6,186	
4	\$ 120.00	\$ 1,948	\$ 480	75%	\$ 1,455	
3	\$ 133.33	\$ 1,461	\$ 400	73%	\$ 1,061	
87	\$ 304.77	\$ 42,370	\$ 26,515	37%	\$ 12,455	
263	\$ 278.70	\$ 128,084	\$ 73,298	43%	\$ 54,786	
64	\$ 226.66	\$ 31,169	\$ 14,506	53%	\$ 20,247	
104	\$ 141.32	\$ 50,649	\$ 14,697	71%	\$ 33,554	
39	\$ 147.60	\$ 18,993	\$ 5,756	70%	\$ 13,105	
20	\$ 136.00	\$ 9,740	\$ 2,720	72%	\$ 7,020	

HIGHLY CONFIDENTIAL

BMS/AWP/000056987

4th Quarter 2002						
Qty	Contract Price/Unit*	WLP Sales	Contract Sales	WLP Discount off	Chargebacks	
8	\$ 108.33	\$ 3,896	\$ 867	78%	\$ 2,746	
5	\$ 120.00	\$ 2,435	\$ 600	75%	\$ 1,795	
4	\$ 487.01	\$ 1,948	\$ 1,948	0%	\$ -	
1,147	\$ 145.10	\$ 358,600	\$ 166,432	70%	\$ 389,808	
-5	\$ 487.01	\$ (2,435)	\$ (2,435)	0%	\$ -	
642	\$ 145.19	\$ 312,660	\$ 93,213	70%	\$ 215,671	
74	\$ 122.88	\$ 36,039	\$ 9,093	75%	\$ 26,945	
5	\$ 125.33	\$ 2,435	\$ 627	74%	\$ 1,795	
4	\$ (69.25)	\$ 1,948	\$ (277)	114%	\$ 2,225	
36	\$ 134.81	\$ 17,532	\$ 4,853	72%	\$ 12,679	
-45	\$ 487.01	\$ (21,915)	\$ (21,915)	0%	\$ -	
10,311	\$ 124.07	\$ 5,021,560	#####	75%	\$ 3,725,695	
366	\$ 123.50	\$ 178,246	\$ 45,200	75%	\$ 132,248	
8	\$ 120.00	\$ 3,896	\$ 960	75%	\$ 2,936	
228	\$ 255.42	\$ 111,038	\$ 58,236	48%	\$ 52,802	
-10	\$ 417.05	\$ (4,870)	\$ (4,171)	14%	\$ (700)	
6	\$ 120.00	\$ 2,922	\$ 720	75%	\$ 2,202	
117	\$ 120.09	\$ 56,980	\$ 14,051	75%	\$ 42,927	
4	\$ 130.00	\$ 1,948	\$ 520	73%	\$ 1,428	
9	\$ 120.00	\$ 4,383	\$ 1,080	75%	\$ 3,303	
4	\$ 128.33	\$ 1,948	\$ 513	74%	\$ 1,435	
20	\$ 121.91	\$ 9,740	\$ 2,438	75%	\$ 7,340	
58	\$ 120.92	\$ 28,247	\$ 7,013	75%	\$ 21,100	
12	\$ 120.00	\$ 5,844	\$ 1,440	75%	\$ 4,404	
12	\$ 128.33	\$ 5,844	\$ 1,540	74%	\$ 4,304	
219	\$ 116.67	\$ 106,655	\$ 25,551	76%	\$ 81,104	
92	\$ 129.00	\$ 44,805	\$ 12,711	72%	\$ 32,064	
4	\$ 129.00	\$ 1,948	\$ 516	74%	\$ 1,432	
2,647	\$ 116.65	\$ 1,289,115	\$ 308,785	76%	\$ 980,029	
51	\$ 96.48	\$ 24,838	\$ 4,920	80%	\$ 19,917	
4,072	\$ 107.94	\$ 1,983,105	\$ 439,540	78%	\$ 1,543,565	

HIGHLY CONFIDENTIAL

BMS/AWP/000056988

4th Quarter 2002					
Contract		Contract		Discount off	
Qty	Price/Unit	WLP Sales	Sales	WLP	Chargebacks
8	\$ 140.61	\$ 1,125	\$ 1,125	71%	\$ 2,771
306	\$ 162.33	\$ 149,025	\$ 49,673	67%	\$ 92,415
24,602	\$ 127.51	#####	#####	74%	\$ 8,807,058

HIGHLY CONFIDENTIAL

BMS/AWP/000056989

NDC# 00015-3479-11, 300mg/50ml multidose vial
WLP - \$1,461.00

TAXOL - 300mg
CONTRACT SALES, 1Q - 2Q 2002

Bid No	Cust Name	1st Quarter 2002				Discount off	Charged back	Qty
		Contract	WLP Sales	Contract	Sales	WLP		
Qty	Price/Unit*	WLP Sales	Sales	WLP	Charged back	Qty		
1	228793 ALLEGHENY GEN HOSP	18 \$ 900.00	\$ 26,298	\$ 16,200	38%	\$ 9,198	11	
2	202447 AMERINET A/C	167 \$ 1,002.49	\$ 243,987	\$ 167,415	31%	\$ 72,798	126	
3	202446 AMERINET HOSPITAL ONLY	164 \$ 1,030.35	\$ 239,604	\$ 168,978	29%	\$ 68,484	295	
4	225231 BUREAU OF PRM HLTH CARE	93 \$ 1,073.39	\$ 135,873	\$ 99,825	27%	\$ 36,048	1	
5	228282 BUREAU OF PRM HLTH CARE	1,145 \$ 1,073.39	\$ 1,229,032	\$ 443,813	27%	\$ 443,813	707	
6	227317 CITY OF HOPE NAT MED CTR	4 \$ 1,098.00	\$ (5,844)	\$ (4,392)	25%	\$ (1,452)	23	
7	227019 DANA-FABER CANCER INST	450 \$ 1,204.23	\$ 657,450	\$ 541,904	18%	\$ 115,524	440	
8	223108 DUKE UNIV HEALTH SYSTEMS	99 \$ 1,050.14	\$ 144,639	\$ 103,964	28%	\$ 40,675	24	
9	227910 GREATER BALTIMORE MED CTR	114 \$ 1,119.51	\$ 166,554	\$ 127,624	23%	\$ 38,930	319	
10	223827 INNOVATIVE PURCHASING	430 \$ 1,215.00	\$ 628,230	\$ 522,440	17%	\$ 105,780	319	
11	226371 JOHNS HOPKINS PURCH ASSOC	1 \$ 1,168.80	\$ (1,461)	\$ (1,169)	20%	\$ (292)	38	
12	227394 KENT COUNTY MEM HOSP	6 \$ 1,106.88	\$ 8,766	\$ 6,641	24%	\$ 2,125	18	
13	228103 KIRKLIN CLINIC ONC PCYC	183 \$ 917.03	\$ 267,363	\$ 167,816	37%	\$ 81,719	157	
14	220125 MEDASSETS HSCA ALT CARE	2 \$ 1,461.00	\$ 2,922	\$ 2,922	0%	\$ -	2	
15	220123 MEDASSETS HSCA HOSPITAL	181 \$ 866.00	\$ 264,441	\$ 156,746	41%	\$ 107,695	168	
16	227720 MEMORIAL SLOAN HOSPITAL	1,124 \$ 824.82	\$ 1,642,164	\$ 927,100	44%	\$ 715,064	1,337	
17	229160 MEMORIAL SLOAN HOSPITAL	-5 \$ 1,461.00	\$ (7,305)	\$ (7,305)	0%	\$ -	-4	
18	225798 MINNESOTA MULTISTATE	-6 \$ 1,461.00	\$ (8,766)	\$ (8,766)	0%	\$ -	8	
19	226515 NEW YORK STATE DEPT HLTH	-3 \$ 1,461.00	\$ (4,383)	\$ (4,383)	0%	\$ -	-4	
20	216658 NOVATION HPI ALT CARE	4,741 \$ 1,023.79	\$ 6,926,601	\$ 4,853,794	30%	\$ 1,981,909	7,047	
21	216653 NOVATION UHC HOSPITAL	354 \$ 1,020.60	\$ 517,194	\$ 361,294	30%	\$ 147,501	382	
22	216646 NOVATION VHA TIER 2 HOSP	12 \$ 954.23	\$ 17,532	\$ 11,451	35%	\$ 6,081	9	
23	215435 PREMIER ACUTE NON RETAIL	2 \$ 1,219.75	\$ 2,922	\$ 2,440	17%	\$ 483	2	
24	215543 PREMIER NON ACUTE NON RET	280 \$ 1,080.00	\$ 409,080	\$ 302,400	26%	\$ 106,920	-60	
25	210637 RESPONSE ONCOLOGY	551 \$ 1,068.00	\$ 805,011	\$ 588,468	27%	\$ 216,543	89	
26	228471 ST ANNES HOSPITAL	230 \$ 960.52	\$ 336,030	\$ 220,920	34%	\$ 115,110	250	
27	227103 ST LUKES REG MED CTR	13,197 \$ 720.90	#####	\$ 9,513,715	51%	\$ 9,690,722	13,296	
28	223482 THE UNIVERSITY OF TEXAS	1,004 \$ 992.33	\$ 1,466,844	\$ 996,304	32%	\$ 470,540	1,187	
29	228905 THE UNIVERSITY OF TEXAS							
30	220952 UNIV OF MICHIGAN HOSP							
31	226798 UNIV OF PA HEALTH SYSTEM							
32	225937 US ONCOLOGY							
33	201599 V A MEDICAL CENTER							
34	228400 VA MED CTR - DUAL FSS							
35								

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BMS/AWP/000056990

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*Based on Contract Sales/Quantity

228797 WESTERN PA HOSPITAL
227395 WOMEN & INFANTS HOSP
222665 YALE NEW HAVEN HOSP

2	\$	900.00	\$	2,922	\$	1,800	38%	\$	1,122	20
165	\$	1,038.59	\$	241,065	\$	171,367	29%	\$	66,484	207
24,695	\$	859.95	#####	#####	#####	#####	41%	\$	14,637,523	26,161

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BMS/AWP/000056991

2nd Quarter 2002					
Contract Pric/Unit	WLP Sales	Contract Sales	Discount off WLP	Chargbacks	
\$ 900.00	\$ 16,071	\$ 9,900	38%	\$	6,171
\$ 975.00	\$ 184,086	\$ 122,850	33%	\$	61,236
\$ 975.00	\$ 430,995	\$ 287,625	33%	\$	140,310
\$ 1,180.19	\$ 1,461	\$ 1,180	19%	\$	281
\$ 881.73	\$ 1,032,927	\$ 623,387	40%	\$	409,540
\$ 600.78	\$ 33,603	\$ 13,818	59%	\$	8,349
\$ 1,204.23	\$ 642,840	\$ 529,861	18%	\$	112,957
\$ 1,119.51	\$ 35,064	\$ 26,868	23%	\$	8,196
\$ 820.39	\$ 466,059	\$ 261,705	44%	\$	158,814
\$ 520.21	\$ 55,518	\$ 19,768	64%	\$	35,750
\$ 850.00	\$ 26,298	\$ 15,300	42%	\$	10,998
\$ 672.04	\$ 229,377	\$ 105,510	54%	\$	122,307
\$ 1,461.00	\$ 2,922	\$ 2,922	0%	\$	-
\$ 1,461.00	\$ 4,383	\$ 4,383	0%	\$	-
\$ 692.00	\$ 245,448	\$ 116,256	53%	\$	129,192
\$ 610.80	\$ 1,953,357	\$ 816,644	58%	\$	1,121,153
\$ 1,461.00	\$ (3,844)	\$ (3,844)	0%	\$	-
\$ 1,168.80	\$ 70,128	\$ 56,102	20%	\$	14,026
\$ 1,461.00	\$ 11,688	\$ 11,688	0%	\$	-
\$ 1,461.00	\$ (70,128)	\$ (70,128)	0%	\$	-
\$ 706.44	#####	\$ 4,978,304	52%	\$	5,221,418
\$ 711.37	\$ 558,102	\$ 271,745	51%	\$	282,517
\$ 1,251.15	\$ 2,922	\$ 2,502	14%	\$	420
\$ 830.00	\$ 13,149	\$ 7,470	43%	\$	5,679
\$ 1,080.00	\$ (87,660)	\$ (64,800)	26%	\$	(22,860)
\$ 1,008.00	\$ 130,029	\$ 95,052	27%	\$	34,977
\$ 731.40	\$ 365,250	\$ 182,850	50%	\$	180,240
\$ 1,219.00	\$ 7,305	\$ 6,095	17%	\$	1,210
\$ 510.29	#####	\$ 6,784,807	65%	\$	12,632,489
\$ 714.72	\$ 1,734,207	\$ 848,375	51%	\$	885,832
\$ 695.46	\$ 14,610	\$ 6,955	52%	\$	7,655

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\$ 900.00	\$ 29,220	\$ 18,000	36%	\$ 11,220
\$ 820.00	\$ 302,427	\$ 169,741	44%	\$ 126,477
\$ 873.57	\$ 64,284	\$ 38,525	40%	\$ 25,739
\$ 622.89	#####	#####	57%	\$ 21,732,312

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BMS/AWP/000056993

NDC# 00015-3479-11, 300mg/50ml multidose vial
WLP - \$1461.00

TAXOL - 300mg
CONTRACT SALES, 3Q - 4Q 2002

3rd Quarter 2002									
Bid No.	Contract Name	Qty	Price/Unit*	WLP Sales	Contract Sales	Discount off WLP	Chargebacks	Qty	
1	224972 ALBERT EINSTEIN COLLEGE	75	\$ 460.00	\$ 109,575	\$ 34,500	69%	\$ 74,425	119	
2	228793 ALLEGHENY GEN HOSP	-5	\$ 900.00	\$ (7,305)	\$ (4,500)	38%	\$ (2,870)		
3	202447 AMERINET A/C	-49	\$ 975.00	\$ (71,589)	\$ (47,775)	33%	\$ (23,814)		
4	229370 AMERINET A/C	170	\$ 749.97	\$ 248,370	\$ 127,495	49%	\$ 120,870	508	
5	202446 AMERINET-HOSPITAL ONLY	117	\$ 975.00	\$ 170,937	\$ 114,075	33%	\$ 56,862		
6	229363 AMERINET-HOSPITAL ONLY	106	\$ 749.97	\$ 154,866	\$ 79,497	49%	\$ 75,366	117	
7	227647 ANDERSON AREA MEDICAL CTR	2	\$ 460.00	\$ 2,922	\$ 920	69%	\$ 2,002	5	
8	227939 ATLANTIC CITY MEDICAL CTR							4	
9	228282 BUREAU OF PRDM HLTH CARE	783	\$ 506.95	\$ 1,143,963	\$ 396,941	65%	\$ 747,022	643	
10	227317 CITY OF HOPE NAT MED CTR	19	\$ 261.58	\$ 27,759	\$ 4,970	82%	\$ 6,897	10	
11	227019 DANA-FARBER CANCER INST	20	\$ 1,204.23	\$ 29,220	\$ 24,085	18%	\$ 5,134		
12	229027 DUKE UNIV HEALTH SYSTEMS	46	\$ 399.00	\$ 67,206	\$ 18,354	73%	\$ 48,852	195	
13	224569 EISENHOWER MEDICAL CENTER	14	\$ 460.00	\$ 20,454	\$ 6,440	69%	\$ 14,014	24	
14	229543 FAIRVIEW LAKES REGIONAL							5	
15	229537 FAIRVIEW NORTH AND REG							1	
16	229541 FAIRVIEW RED WING HEALTH							6	
17	227910 GREATER BALTIMORE MED CTR	-52	\$ 1,368.22	\$ (75,972)	\$ (71,147)	6%	\$ (4,825)	56	
18	223995 GREENVILLE HOSP SYSTEM							9	
19	231863 HARRIS METH FORT WORTH							7	
20	226684 HUTCHESON MEDICAL CENTER	70	\$ 489.43	\$ 102,270	\$ 34,260	67%	\$ 65,070	10	
21	223827 INNOVATIVE PURCHASING	4	\$ 691.98	\$ 5,844	\$ 2,768	53%	\$ 3,076	62	
22	226371 JOHNS HOPKINS PURCH ASSOC	6	\$ 539.55	\$ 8,766	\$ 3,237	63%	\$ 5,529		
23	227394 KENT COUNTY MEM HOSP								
24	224460 KENT COUNTY MEM HOSP	179	\$ 598.91	\$ 261,519	\$ 107,204	59%	\$ 152,835	10	
25	228103 KIRKLIN CLINIC ONC PHCY	3	\$ 460.00	\$ 4,383	\$ 1,380	69%	\$ 2,863	16	
26	233393 KIRKLIN CLINIC ONC PHCY	43	\$ 1,461.00	\$ 65,745	\$ 65,745	0%	\$	10	
27	225578 LANKENAU HOSPITAL							1	
28	220125 MEDASSETS HSCA ALT CARE	4	\$ 1,461.00	\$ 5,844	\$ 5,844	0%	\$	4	
29	230377 MEDASSETS HSCA ALT CARE							1,087	
30	220123 MEDASSETS HSCA HOSPITAL							512	
31	230376 MEDASSETS HSCA HOSPITAL	2	\$ 400.00	\$ 2,922	\$ 800	73%	\$ 2,122	26	
32	223296 MEMORIAL MEDICAL CENTER	401	\$ 1,095.30	\$ 585,861	\$ 439,215	25%	\$ 146,646		
33	226967 MEMORIAL SLOAN HOSPITAL	1,637	\$ 409.60	\$ 2,391,657	\$ 670,520	72%	\$ 1,703,457	1,492	
34	229160 MEMORIAL SLOAN HOSPITAL								

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BMS/AWP/000056994

NDCH 00015-3479-11-300mg/50ml multiple dose vial
WLP - \$1,461.00

TAXOL - 300mg
CONTRACT SALES, 3Q - 4Q 2002

Bill No		3rd Quarter 2002					
Cust Name		Contract	Contract	Discount off	Chargebacks	Qty	
		Qty	Price/Unit*	WLP Sales	Sales	WLP	
35	223344 MERCY MEDICAL CENTER	21	\$ 460.00	\$ 30,681	\$ 9,660	69%	\$ 19,931
36	224971 MONTEFIORE MED CTR/PHCY	45	\$ 460.00	\$ 65,745	\$ 20,700	69%	\$ 44,995
37	227941 NORTH BROWARD HOSPITAL DIST	16	\$ 483.83	\$ 23,376	\$ 7,741	67%	\$ 15,508
38	227828 NORTH BROWARD MEDICAL CENTER	16	\$ 563.27	\$ 23,376	\$ 9,012	61%	\$ 14,364
39	227102 NORTHEAST ONCOLOGY ASSOC	51	\$ 1,216.99	\$ 74,511	\$ 62,066	17%	\$ 12,445
40	225684 NORTON HOSPITALS DBA						
41	216658 NOVATION HPI ALT CARE						
42	231062 OPTION CARE ENTERPRISES	42	\$ 460.00	\$ 61,362	\$ 19,320	69%	\$ 39,172
43	225579 PAOLI MEMORIAL HOSPITAL						
44	224178 PENINSULA GEN HOSP MED	6,336	\$ 483.64	\$ 8,289,038	\$ 3,074,021	67%	\$ 6,032,000
45	215445 PREMIER ACUTE NON RETAIL	197	\$ 489.11	\$ 287,817	\$ 96,355	67%	\$ 186,907
46	215543 PREMIER NON ACUTE NON RET	-1	\$ 1,251.15	\$ (1,461)	\$ (1,251)	14%	\$ (210)
47	210637 RESPONSE ONCOLOGY	34	\$ 600.00	\$ 49,674	\$ 20,400	59%	\$ 29,274
48	230027 RESPONSE ONCOLOGY INC						
49	231249 ROGER WILLIAM GEN HOSP	36	\$ 460.00	\$ 52,596	\$ 16,560	69%	\$ 35,776
50	225203 SOUTHWEST WASHINGTON MED						
51	223753 SPARTANBURG REG MED CTR	13	\$ 480.00	\$ 18,993	\$ 6,240	67%	\$ 12,753
52	228471 ST ANNES HOSPITAL						
53	226443 ST CHARLES HOSPITAL						
54	230576 ST ELIZABETH HOSP MED CTR	295	\$ 350.00	\$ 430,995	\$ 103,250	76%	\$ 327,745
55	224504 ST JOSEPH HOSPITAL	-428	\$ 1,080.00	\$ (625,308)	\$ (462,240)	26%	\$ (181,884)
56	229694 THE REGENTS OF UNIV OF CA	249	\$ 497.13	\$ 363,789	\$ 123,786	66%	\$ 240,003
57	225482 THE UNIVERSITY OF TEXAS	11,930	\$ 473.16	#####	\$ 5,644,826	68%	\$ 11,782,464
58	229542 UNIV MED CTR - MESABI	263	\$ 628.48	\$ 384,243	\$ 165,291	57%	\$ 218,952
59	230136 UNIV OF CHICAGO HOSP & CL	4	\$ 422.10	\$ 5,844	\$ 1,688	71%	\$ 4,156
60	225937 US ONCOLOGY	864	\$ 350.00	\$ 1,262,304	\$ 302,400	76%	\$ 959,904
61	220952 UNIV OF MICHIGAN HOSP						
62	201599 V A MEDICAL CENTER	-6	\$ 900.00	\$ (8,766)	\$ (5,400)	38%	\$ (3,366)
63	228400 VA MED CTR - DUAL FSS	170	\$ 539.55	\$ 248,370	\$ 91,724	63%	\$ 138,951
64	229641 VA-DOD TAXOL NATIONAL	101	\$ 602.61	\$ 147,561	\$ 60,864	59%	\$ 80,286
65	223335 WAUKESHA MEMORIAL HOSP						
66	228797 WESTERN PA HOSPITAL						
67	227395 WOMEN & INFANTS HOSP						
68	222665 YALE NEW HEAVEN HOSP						

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BMS/AWP/000056995

TAKOL - 300mg
CONTRACT SALES, 3Q - 4Q 2002

NDC# 00015-3479-11, 300mg/50ml multidose vial
WLP - \$1,461.00

		3rd Quarter 2002			
Bid No	Cust Name	Contract Qty Price/Unit*	WLP Sales #####	Contract Sales #####	Discount off WLP Chargeback: Qty
		23,865 \$ 476.93	#####	#####	67% \$ 23,211,057 24,276

*Based on Contract Sales/Quantity

BMS/AWP/000056996

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4th Quarter 2002						
Contract	Contract	Contract	Discount off			
Piece/Unit*	WLP Sales	Sales	WLP	Chargebacks		
\$ 369.41	\$ 173,859	\$ 43,960	75%	\$ 128,979		
\$ 567.17	\$ 742,188	\$ 288,120	61%	\$ 449,748		
\$ 460.77	\$ 170,937	\$ 53,910	68%	\$ 116,811		
\$ 360.00	\$ 7,305	\$ 1,800	75%	\$ 5,505		
\$ 491.25	\$ 5,844	\$ 1,965	66%	\$ 3,879		
\$ 416.72	\$ 939,423	\$ 267,952	71%	\$ 671,471		
\$ 550.00	\$ 14,610	\$ 5,500	62%	\$ 3,630		
\$ 399.00	\$ 284,893	\$ 77,805	73%	\$ 207,090		
\$ 370.00	\$ 35,064	\$ 8,880	75%	\$ 26,184		
\$ 368.00	\$ 7,305	\$ 1,840	75%	\$ 5,425		
\$ 360.00	\$ 1,461	\$ 360	75%	\$ 1,101		
\$ 386.67	\$ 8,766	\$ 2,320	74%	\$ 6,446		
\$ 750.00	\$ 81,816	\$ 42,000	49%	\$ 39,816		
\$ 382.22	\$ 13,149	\$ 3,440	74%	\$ 9,709		
\$ 360.00	\$ 10,227	\$ 2,520	75%	\$ 7,707		
\$ 364.00	\$ 14,610	\$ 3,640	75%	\$ 10,930		
\$ 854.52	\$ 90,582	\$ 52,980	42%	\$ 28,782		
\$ 441.30	\$ 14,610	\$ 4,413	70%	\$ 9,999		
\$ 408.00	\$ 23,376	\$ 6,528	72%	\$ 16,848		
\$ 325.00	\$ 14,610	\$ 3,250	78%	\$ 11,360		
\$ 360.00	\$ 1,461	\$ 360	75%	\$ 1,061		
\$ 435.19	\$ 1,588,107	\$ 471,054	70%	\$ 1,108,857		
\$ 1,461.00	\$ 5,844	\$ 5,844	0%	\$ -		
\$ 441.25	\$ 748,032	\$ 225,920	70%	\$ 521,527		
\$ 373.85	\$ 37,986	\$ 9,720	74%	\$ 27,586		
\$ 309.34	\$ 2,179,812	\$ 461,532	79%	\$ 1,697,933		

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BMS/AWP/000056997

4th Quarter 2002				
Contract	WLP Sales	Contract Sales	Discount off	Chargebacks
Price/Unit			WLP	
\$ 493.33	\$ (17,532)	\$ (3,920)	66%	\$ (1,222)
\$ 369.52	\$ 92,043	\$ 23,280	75%	\$ 68,003
\$ 587.10	\$ (2,922)	\$ (1,174)	60%	\$ (1,748)
\$ 1,659.05	\$ (2,922)	\$ (3,318)	-14%	\$ 396
\$ 360.00	\$ 1,461	\$ 360	75%	\$ 1,101
\$ 1,461.00	\$ (37,986)	\$ (37,986)	0%	\$ -
\$ 496.75	\$ 14,610	\$ 4,968	66%	\$ 9,643
\$ (740.00)	\$ 1,461	\$ (740)	151%	\$ 2,211
\$ 366.67	\$ 35,064	\$ 8,800	75%	\$ 26,264
\$ 378.46	\$ 7,959,528	#####	74%	\$ 5,914,153
\$ 370.53	\$ 416,385	\$ 105,600	75%	\$ 308,245
\$ 1,251.15	\$ (1,461)	\$ (1,251)	14%	\$ (210)
\$ 600.00	\$ (49,674)	\$ (20,400)	59%	\$ (29,274)
\$ 360.00	\$ 2,922	\$ 720	75%	\$ 2,202
\$ 379.35	\$ 45,291	\$ 11,760	74%	\$ 32,971
\$ 293.33	\$ 30,681	\$ 6,160	80%	\$ 24,541
\$ 444.00	\$ 21,915	\$ 6,660	70%	\$ 15,255
\$ 374.00	\$ 14,610	\$ 3,740	74%	\$ 10,910
\$ 360.00	\$ 18,993	\$ 4,680	75%	\$ 14,313
\$ 360.00	\$ 24,837	\$ 6,120	75%	\$ 18,717
\$ 350.00	\$ 536,187	\$ 128,450	76%	\$ 407,737
\$ 380.00	\$ 23,376	\$ 6,080	74%	\$ 17,296
\$ 431.51	\$ 298,044	\$ 88,029	70%	\$ 208,215
\$ 383.22	\$ 347,718	\$ 91,206	74%	\$ 256,512
\$ 348.57	#####	#####	76%	\$ 12,271,955
\$ 289.44	\$ 4,383	\$ 868	80%	\$ 3,515
\$ 324.20	\$ 1,769,271	\$ 392,606	78%	\$ 1,376,665
\$ 417.06	\$ 17,532	\$ 5,005	71%	\$ 12,527
\$ 398.61	\$ 286,356	\$ 78,127	73%	\$ 208,229
\$ 486.40	\$ 150,483	\$ 50,099	67%	\$ 93,318

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BMS/AWP/000056998

4th Quarter 2002				
Contract	Contract	Discount off		
Price/Unit	WLP Sales	Sales	WLP	Chargebacks
\$ 368.31	#####	#####	75%	\$ 26,480,825

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BMS/AWP/000056999

YepesId@ For Injection, NDC# 00015-3095-20, 100mg/vial, multi-dose, 5mL (cartoned)

Bid No	Cust Name	Qty
202447	AMERINET AC	628
202448	AMERINET-HOSPITAL ONLY	2,528
218518	AMERINET-PHYSICIAN GROUP	40
225231	BUREAU OF PRIM HLTH CARE	46
228282	BUREAU OF PRIM HLTH CARE	1,227
223108	DUKE UNIV HEALTH SYSTEMS	364
228423	HC PHARMACY CENTRAL INC	24
223300	INFUSION SOLUTIONS PHCY	10
225238	INSOURCE HEALTH ALT CARE	200
225228	INSOURCE HEALTH SERVICES	187
220747	INTEGRATED HEALTH CARE	5
225923	JPC ALT CARE	
225934	JPC HOSPITAL	130
220154	MEDASSETS HSCA ALT CARE	126
220131	MEDASSETS HSCA HOSPITAL	2,213
227721	MEMORIAL SLOAN HOSPITAL	204
219745	MEMORIAL SLOAN HOSPITAL	
222274	MHA - HOSPITAL BID	233
222269	MHA ALTERNATE CARE	33
226171	NATIONAL PURCH ALT CARE	8
218558	NOVATION HPI ALT CARE	
208051	OWEN HEALTHCARE ALT CARE	5
188232	OWEN HEALTHCARE INC	1,519
213054	PACT - HOSPITAL PRICING	
218558	PHARMACEUTICAL BUYERS INC	88
215435	PREMIER ACUTE NON RETAIL	25,199
215543	PREMIER NON ACUTE NON RET	742
213526	SALICK HEALTH CARE	350
221200	SHARED SVCS HLTHCARE HOSP	8
228906	THE UNIVERSITY OF TEXAS	
218048	UHC/NOVATION TIER 2	
220952	UNIV OF MICHIGAN HOSP	7
227858	UNIVERSITY OF MICHIGAN	586
184086	US ONCOLOGY	5,750
201599	VA MEDICAL CENTER	14
228400	VA MED CTR - DUAL FSS	42,372

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BMS/AWP/000057000

Bid No	Cust Name	Qty
228071	ALD ENTERPRISES	
202447	AMERINET A/C	20
202448	AMERINET-HOSPITAL ONLY	165
216518	AMERINET-PHYSICIAN GROUP	4
226282	BUREAU OF PRIM HLTH CARE	523
223800	INFUSION SOLUTIONS PHCY	10
225834	JPC HOSPITAL	
225255	JPS HEALTH NETWORK	
220154	MEDASSETS HSCA ALT CARE	480
230377	MEDASSETS HSCA ALT CARE	
220131	MEDASSETS HSCA HOSPITAL	2,054
230376	MEDASSETS HSCA HOSPITAL	
227721	MEMORIAL SLOAN HOSPITAL	230
228180	MEMORIAL SLOAN HOSPITAL	
222274	MHA - HOSPITAL BID	6
222288	MHA ALTERNATE CARE	242
188232	OWEN HEALTHCARE INC	1,738
219559	PHARMACEUTICAL BUYERS INC	83
215435	PREMIER ACUTE NON RETAIL	22,063
215543	PREMIER NON ACUTE NON RET	821
213526	SALICK HEALTH CARE	144
228831	STANFORD UNIV HOSP	4
194086	US ONCOLOGY	648
201588	V A MEDICAL CENTER	4,335
226005	VITALITY HOME INFUSION	10
		33,390

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BMS/AWP/000057001

1st Quarter 2002				2nd Quarter 2002			
WLP Sales	Contr Sales	Chbk Paid	Qty	WLP Sales	Contr Sales	Chbk Paid	
\$ 57,434	\$ 3,103	\$ 54,328	408	\$ 44,331	\$ 2,385	\$ 41,886	
\$ 276,142	\$ 14,921	\$ 261,220	1,828	\$ 210,628	\$ 11,381	\$ 199,246	
\$ 4,368	\$ 236	\$ 4,132	30	\$ 3,276	\$ 177	\$ 3,099	
\$ 5,023	\$ 482	\$ 4,541					
\$ 133,976	\$ 7,938	\$ 126,037	736	\$ 80,364	\$ 6,540	\$ 73,824	
\$ 38,745	\$ 2,548	\$ 37,197					
\$ 2,621	\$ 120	\$ 2,501	70	\$ 7,643	\$ 350	\$ 7,293	
\$ 1,092	\$ 53	\$ 1,039	20	\$ 2,184	\$ 105	\$ 2,078	
\$ 21,838	\$ 1,310	\$ 20,528	9	\$ 983	\$ 59	\$ 924	
\$ 20,418	\$ 1,217	\$ 19,202					
\$ 546	\$ 38	\$ 508					
\$ 14,195	\$ 813	\$ 13,382	10	\$ 1,092	\$ 63	\$ 1,029	
\$ 13,758	\$ 893	\$ 12,865	54	\$ 5,886	\$ 338	\$ 5,558	
\$ 241,837	\$ 12,172	\$ 229,665	334	\$ 36,469	\$ 1,837	\$ 34,631	
\$ 22,275	\$ 1,020	\$ 21,255	2,423	\$ 264,587	\$ 13,327	\$ 249,089	
\$ 25,441	\$ 1,748	\$ 23,693	175	\$ 19,108	\$ 875	\$ 18,233	
\$ 3,803	\$ 248	\$ 3,555	25	\$ 2,730	\$ 125	\$ 2,605	
\$ 983	\$ 59	\$ 924	141	\$ 15,386	\$ 1,056	\$ 14,330	
\$ 546	\$ 30	\$ 516	83	\$ 9,083	\$ 623	\$ 8,460	
\$ 185,880	\$ 9,114	\$ 176,766	41	\$ 4,477	\$ 267	\$ 4,210	
\$ 9,808	\$ 440	\$ 9,368	-25	\$ (2,730)	\$ (228)	\$ (2,501)	
\$ 2,751,479	\$ 151,194	\$ 2,600,285	1,680	\$ 183,439	\$ 10,080	\$ 173,359	
\$ 81,019	\$ 4,452	\$ 76,567	3	\$ 328	\$ 24	\$ 304	
\$ 38,217	\$ 2,450	\$ 35,767	48	\$ 5,350	\$ 245	\$ 5,105	
\$ 655	\$ 36	\$ 619	24,273	\$ 77,307	\$ 145,638	\$ 2,503,751	
			708	\$ 24,349	\$ 4,248	\$ 73,059	
			223	\$ 27,734	\$ 1,524	\$ 26,210	
			254	\$ 2,184	\$ 116	\$ 2,068	
			20	\$ 108	\$ 0	\$ 103	
			1				
\$ 784	\$ 42	\$ 722	445	\$ 48,580	\$ 2,409	\$ 46,181	
\$ 63,985	\$ 3,501	\$ 60,484	5,349	\$ 584,057	\$ 14,870	\$ 569,187	
\$ 627,843	\$ 15,886	\$ 611,876	15	\$ 1,638	\$ 75	\$ 1,562	
\$ 1,529	\$ 70	\$ 1,458					
\$ 4,626,568	\$ 235,992	\$ 4,390,598	39,481	\$ 4,310,930	\$ 220,084	\$ 4,087,434	

3rd Quarter 2002

4th Quarter 2002

HIGHLY CONFIDENTIAL

BMS/AWP/000057002

WLP Sales	Contr Sales	Chbk Paid	Qty	WLP Sales	Contr Sales	Chbk Paid
\$ 2,184	\$ 118	\$ 2,086	12	\$ 1,310	\$ 80	\$ 1,220
\$ 18,016	\$ 974	\$ 17,043				
\$ 437	\$ 24	\$ 413				
\$ 57,106	\$ 4,628	\$ 52,480	621	\$ 67,807	\$ 5,789	\$ 62,038
\$ 1,092	\$ 53	\$ 1,039	99	\$ 10,810	\$ 819	\$ 10,191
			40	\$ 4,368	\$ 240	\$ 4,128
\$ 53,503	\$ 2,685	\$ 50,331	50	\$ 5,460	\$ 275	\$ 5,185
			451	\$ 49,245	\$ 1,962	\$ 47,283
\$ 224,276	\$ 11,287	\$ 212,847	324	\$ 35,378	\$ 1,762	\$ 33,596
			2,119	\$ 231,374	\$ 9,218	\$ 222,161
\$ 25,114	\$ 1,150	\$ 23,964	40	\$ 4,368	\$ 200	\$ 4,168
			148	\$ 18,289	\$ 745	\$ 15,455
\$ 655	\$ 45	\$ 610	7	\$ 784	\$ 53	\$ 712
\$ 28,424	\$ 1,815	\$ 24,609	157	\$ 17,143	\$ 1,178	\$ 15,985
\$ 188,772	\$ 10,428	\$ 179,344	1,645	\$ 168,889	\$ 9,270	\$ 158,429
\$ 9,083	\$ 415	\$ 8,668	154	\$ 18,815	\$ 770	\$ 15,945
\$ 2,408,059	\$ 132,378	\$ 2,276,681	22,123	\$ 2,415,161	\$ 132,738	\$ 2,282,455
\$ 67,807	\$ 3,728	\$ 64,080	874	\$ 95,432	\$ 5,244	\$ 80,188
\$ 15,723	\$ 1,008	\$ 14,715	124	\$ 13,540	\$ 834	\$ 12,708
\$ 437	\$ 27	\$ 410	45	\$ 4,914	\$ 302	\$ 4,611
\$ 70,765	\$ 3,421	\$ 67,334	743	\$ 81,128	\$ 3,923	\$ 77,205
\$ 473,338	\$ 12,051	\$ 461,287	4,313	\$ 470,936	\$ 11,990	\$ 458,946
\$ 1,082	\$ 63	\$ 1,017	30	\$ 3,278	\$ 188	\$ 3,051
\$ 3,845,854	\$ 186,313	\$ 3,458,919	34,020	\$ 3,714,844	\$ 187,388	\$ 3,526,837

HIGHLY CONFIDENTIAL

BMS/AWP/000057003

Venesis® For Injection, NDC# 00015-3084-20, 150mg/vial, multi-dose, 7.5mL (cartoned)

Bid No	Cust Name	Qty
202447	AMERINET A/C	14
202446	AMERINET-HOSPITAL ONLY	263
228282	BUREAU OF PRIM HLTH CARE	166
220319	COMMITTED PROVIDER SVCS	485
223108	DUKE UNIV HEALTH SYSTEMS	29
223081	INNOVATIX	25
225236	INSOURCE HEALTH ALT CARE	14
225228	INSOURCE HEALTH SERVICES	-6
220154	MEDASSETS HSCA ALT CARE	11
220131	MEDASSETS HSCA HOSPITAL	18
222274	MHA - HOSPITAL BID	24
222269	MHA ALTERNATE CARE	50
226171	NATIONAL PURCH ALT CARE	12
186232	OWEN HEALTHCARE INC	132
228745	PACT - HOSPITAL PRICING	31
219669	PHARMACEUTICAL BUYERS INC	987
215435	PREMIER ACUTE NON RETAIL	29
215543	PREMIER NON ACUTE NON RET.	78
184088	US ONCOLOGY	66
201598	V.A.MEDICAL CENTER	
228400	VA MED CTR - DUAL FSS	
		2,438

HIGHLY CONFIDENTIAL

BMS/AWP/000057004

Bid No	Cust Name	Qty
202446	AMERINET-HOSPITAL ONLY	2
228282	BUREAU OF PRIM HLTH CARE	76
223061	INNOVATIX	14
225823	JPC ALT CARE	40
220154	MEDASSETS HSCA ALT CARE	25
220131	MEDASSETS HSCA HOSPITAL	35
230378	MEDASSETS HSCA HOSPITAL	48
222289	MHA ALTERNATE CARE	140
198232	OWEN HEALTHCARE INC	84
228748	PAOT - HOSPITAL PRICING	1,015
215435	PREMIER ACUTE NON RETAIL	20
215543	PREMIER NON ACUTE NON RET	116
194086	US ONCOLOGY	145
201598	V A MEDICAL CENTER	4
228400	VA MED CTR - DUAL FSS	1,774

HIGHLY CONFIDENTIAL

BMS/AWP/000057005

1st Quarter 2002				2nd Quarter 2002			
WLP Sales	Contr Sales	Chbk Paid	Qty	WLP Sales	Contr Sales	Chbk Paid	
\$ 2,288	\$ 124	\$ 2,169	29	\$ 4,750	\$ 257	\$ 4,483	
\$ 43,077	\$ 2,328	\$ 40,749	135	\$ 22,112	\$ 1,195	\$ 20,917	
\$ 27,189	\$ 2,196	\$ 24,993	149	\$ 24,405	\$ 1,527	\$ 22,876	
\$ 79,436	\$ 4,729	\$ 74,709	9	\$ (1,474)	\$ (88)	\$ (1,386)	
\$ 4,750	\$ 305	\$ 4,445					
\$ 4,085	\$ 283	\$ 3,832	12	\$ 1,965	\$ 126	\$ 1,839	
\$ 2,293	\$ 140	\$ 2,153					
\$ (983)	\$ (99)	\$ (914)					
\$ 1,802	\$ 91	\$ 1,693	20	\$ 3,276	\$ 166	\$ 3,076	
\$ 2,621	\$ 132	\$ 2,489	25	\$ 4,095	\$ 206	\$ 3,883	
\$ 3,931	\$ 270	\$ 3,661	10	\$ 1,838	\$ 113	\$ 1,525	
\$ 8,190	\$ 563	\$ 7,627	12	\$ 1,865	\$ 135	\$ 1,830	
\$ 1,965	\$ 117	\$ 1,848	10	\$ 1,638	\$ 98	\$ 1,540	
\$ 21,620	\$ 1,188	\$ 20,432	122	\$ 19,882	\$ 1,098	\$ 18,884	
			159	\$ 26,043	\$ 1,590	\$ 24,453	
\$ 5,077	\$ 233	\$ 4,845					
\$ 163,289	\$ 8,973	\$ 154,326	904	\$ 148,069	\$ 8,138	\$ 139,930	
\$ 4,750	\$ 281	\$ 4,469	32	\$ 5,241	\$ 288	\$ 4,953	
\$ 12,776	\$ 680	\$ 12,095	91	\$ 14,905	\$ 746	\$ 14,159	
\$ 11,138	\$ 289	\$ 10,839	83	\$ 15,232	\$ 408	\$ 14,824	
			3	\$ 491	\$ 23	\$ 469	
\$ 389,320	\$ 22,820	\$ 376,482	1,797	\$ 284,331	\$ 16,021	\$ 278,269	

3rd Quarter 2002

4th Quarter 2002

HIGHLY CONFIDENTIAL

BMS/AWP/000057006

WLP Sales	Contr Sales	Chbk Paid	Qty	WLP Sales	Contr Sales	Chbk Paid
\$ 328	\$ 18	\$ 310	128	\$ 20,965	\$ 1,081	\$ 19,264
\$ 12,448	\$ 819	\$ 11,629	16	\$ 2,921	\$ 188	\$ 2,453
\$ 2,293	\$ 147	\$ 2,146				
\$ 6,552	\$ 350	\$ 6,202	-9	\$ (1,474)	\$ (74)	\$ (1,400)
\$ 4,085	\$ 208	\$ 3,889				
\$ 5,733	\$ 289	\$ 5,444	55	\$ 9,008	\$ 413	\$ 8,596
\$ 7,862	\$ 540	\$ 7,322				
\$ 22,931	\$ 1,260	\$ 21,671	141	\$ 23,094	\$ 1,299	\$ 21,825
\$ 15,396	\$ 940	\$ 14,036	76	\$ 12,448	\$ 780	\$ 5,838
\$ 168,247	\$ 9,135	\$ 157,112	1,035	\$ 169,523	\$ 9,315	\$ 160,208
\$ 3,276	\$ 180	\$ 3,096	5	\$ 819	\$ 45	\$ 774
\$ 19,000	\$ 819	\$ 18,081	118	\$ 19,000	\$ 919	\$ 18,081
\$ 23,750	\$ 317	\$ 23,433	211	\$ 34,560	\$ 2	\$ 34,558
\$ 665	\$ 30	\$ 635	4	\$ 665	\$ 30	\$ 625
\$ 280,563	\$ 16,150	\$ 271,894	1,778	\$ 281,218	\$ 14,527	\$ 270,841

HIGHLY CONFIDENTIAL

BMS/AWP/000057007

Yepesid® For Injection, NDC# 00015-3061-20, 500mg/Vial, multi-dose, 25mL (cartoned)

Bid No	Cust Name	Qty
228071	ALD ENTERPRISES	15
191595	AMARJIT S DHALIWAL MD	7
202447	AMERINET A/C	54
202446	AMERINET-HOSPITAL ONLY	250
228282	BUREAU OF PRIM HLTH CARE	84
218731	CANCER CARE, INC	-3
223108	DUKE UNIV HEALTH SYSTEMS	177
182115	HEMATOLOGY ASSOCIATES	-14
225238	INSOURCE HEALTH ALT CARE	6
225228	INSOURCE HEALTH SERVICES	1
225923	JPC ALT CARE	
220154	MEDASSETS HSCA ALT CARE	16
220131	MEDASSETS HSCA HOSPITAL	72
227721	MEMORIAL SLOAN HOSPITAL	41
218745	MEMORIAL SLOAN HOSPITAL	
222288	MHA ALTERNATE CARE	1
227813	NOA	5
218658	NOVATION HPPI ALT CARE	
198232	OWEN HEALTHCARE INC	45
224420	PBI PHYSICIANS GROUP	1
218559	PHARMACEUTICAL BUYERS INC	8
215435	PREMIER ACUTE NON RETAIL	1,532
215543	PREMIER NON ACUTE NON RET	24
213528	SALICK HEALTH CARE	4
228831	STANFORD UNIV HOSP	
220852	UNIV OF MICHIGAN HOSP	179
194086	US ONCOLOGY	587
201688	V A MEDICAL CENTER	227
		3,319

HIGHLY CONFIDENTIAL

BMS/AWP/000057008

Bid No	Cust Name	Qty
224972	ALBERT EINSTEIN COLLEGE	
202447	AMERINET AC	3
202446	AMERINET-HOSPITAL ONLY	20
227647	ANDERSON AREA MEDICAL CTR	
228282	BUREAU OF PRIM HLTH CARE	66
226886	CHRISTIANA CARE HEALTH SE	
224589	EISENHOWER MEDICAL CENTER	
226543	FAIRVIEW LAKES REGIONAL	
231883	HARRIS METH FORT WORTH	
225934	JPC HOSPITAL	5
220154	MEDASSETS HSCA ALT CARE	21
230377	MEDASSETS HSCA ALT CARE	
220131	MEDASSETS HSCA HOSPITAL	138
230376	MEDASSETS HSCA HOSPITAL	
223286	MEMORIAL MEDICAL CENTER	
227721	MEMORIAL SLOAN HOSPITAL	45
229160	MEMORIAL SLOAN HOSPITAL	
224971	MONTFIORE MED CTR/PHCY	
227941	NORTH BROWARD HOSPITAL DIST	
196232	OWEN HEALTHCARE INC	46
224420	PBI PHYSICIANS GROUP	
219559	PHARMACEUTICAL BUYERS INC	
191527	PRAIRIE ONC MANAGEMENT	
215435	PREMIER ACUTE NON RETAIL	1,330
215543	PREMIER NON ACUTE NON RET	22
223427	ROANOKE MEMORIAL HOSP	
213526	SALICK HEALTH CARE	4
225203	SOUTHWEST WASHINGTON MED	
223753	SPARTANBURG REG MED CTR	
228831	STANFORD UNIV HOSP	16
220852	UNIV OF MICHIGAN HOSP	246
194086	US ONCOLOGY	767
201599	V A MEDICAL CENTER	102
226005	VITALITY HOME INFUSION	2,832

HIGHLY CONFIDENTIAL

BMS/AWP/000057009

1st Quarter 2002				2nd Quarter 2002			
WLP Sales	Contr Sales	Chbk Paid	Qty	WLP Sales	Contr Sales	Chbk Paid	
\$ 7,985	\$ 563	\$ 7,422					
\$ 3,726	\$ 2,870	\$ 856	62	\$ 33,003	\$ 1,829	\$ 31,174	
\$ 28,744	\$ 1,593	\$ 27,151	175	\$ 83,153	\$ 5,183	\$ 87,990	
\$ 133,075	\$ 7,375	\$ 125,700	45	\$ 23,954	\$ 1,704	\$ 22,250	
\$ 44,713	\$ 3,252	\$ 41,462					
\$ (1,697)	\$ (120)	\$ (1,477)					
\$ 84,217	\$ 0,185	\$ 88,022					
\$ (7,452)	\$ (868)	\$ (8,486)					
\$ 3,194	\$ 192	\$ 2,986					
\$ 532	\$ 32	\$ 500	-2	\$ (1,065)	\$ (75)	\$ (980)	
\$ 8,517	\$ 440	\$ 8,066	10	\$ 5,323	\$ 280	\$ 5,043	
\$ 38,326	\$ 1,980	\$ 36,341	21	\$ 11,178	\$ 578	\$ 10,601	
\$ 21,824	\$ 1,025	\$ 20,799	112	\$ 58,618	\$ 3,080	\$ 56,529	
			45	\$ 23,954	\$ 1,125	\$ 22,829	
			5	\$ 2,862	\$ 125	\$ 2,537	
\$ 532	\$ 38	\$ 495					
\$ 2,682	\$ 199	\$ 2,483	-5	\$ (2,662)	\$ (214)	\$ (2,447)	
\$ 23,954	\$ 1,350	\$ 22,604	65	\$ 34,800	\$ 1,950	\$ 32,850	
\$ 532	\$ 25	\$ 507	6	\$ 3,194	\$ 150	\$ 3,044	
\$ 4,258	\$ 200	\$ 4,058	2	\$ 1,065	\$ 50	\$ 1,015	
\$ 815,484	\$ 45,980	\$ 769,524	1,577	\$ 839,437	\$ 47,310	\$ 792,127	
\$ 12,775	\$ 720	\$ 12,055	18	\$ 9,581	\$ 540	\$ 9,041	
\$ 2,128	\$ 140	\$ 1,989	6	\$ 3,194	\$ 210	\$ 2,984	
			13	\$ 6,920	\$ 408	\$ 6,511	
\$ 85,282	\$ 5,370	\$ 89,912	207	\$ 110,188	\$ 6,210	\$ 103,976	
\$ 312,460	\$ 17,364	\$ 295,096	623	\$ 331,623	\$ 16,711	\$ 314,912	
\$ 120,832	\$ 3,347	\$ 117,485	187	\$ 99,540	\$ 2,762	\$ 96,778	
\$ 1,786,704	\$ 99,143	\$ 1,687,542	3,172	\$ 1,898,456	\$ 69,895	\$ 1,598,551	

3rd Quarter 2002

4th Quarter 2002

HIGHLY CONFIDENTIAL

BMS/AWP/000057010

WLP Sales	Contr Sales	Chbk Paid	Qty	WLP Sales	Contr Sales	Chbk Paid
\$ 1,597	\$ 89	\$ 1,508	17	\$ 9,049	\$ 480	\$ 8,557
\$ 10,646	\$ 590	\$ 10,056				
\$ 35,132	\$ 2,000	\$ 33,132	4	\$ 2,129	\$ 113	\$ 2,016
			51	\$ 27,147	\$ 1,910	\$ 25,237
			15	\$ 7,985	\$ 423	\$ 7,565
			2	\$ 1,085	\$ 58	\$ 1,005
			7	\$ 3,726	\$ 188	\$ 3,518
			14	\$ 7,452	\$ 385	\$ 7,062
\$ 2,862	\$ 140	\$ 2,622	36	\$ 19,163	\$ 801	\$ 18,362
\$ 11,178	\$ 578	\$ 10,601	4	\$ 2,129	\$ 110	\$ 2,019
\$ 73,990	\$ 3,823	\$ 70,167	113	\$ 60,150	\$ 2,514	\$ 57,636
			7	\$ 3,728	\$ 188	\$ 3,518
\$ 23,954	\$ 1,125	\$ 22,829	15	\$ 7,885	\$ 375	\$ 7,610
			31	\$ 16,501	\$ 775	\$ 15,678
			27	\$ 14,372	\$ 782	\$ 13,603
\$ 24,486	\$ 1,380	\$ 23,106	23	\$ 12,243	\$ 649	\$ 11,553
			78	\$ 41,519	\$ 2,340	\$ 39,179
			6	\$ 3,194	\$ 150	\$ 3,044
			2	\$ 1,065	\$ 50	\$ 1,015
			-8	\$ (3,194)	\$ (420)	\$ (2,774)
\$ 707,958	\$ 39,600	\$ 668,058	1,041	\$ 564,124	\$ 31,230	\$ 522,894
\$ 11,711	\$ 660	\$ 11,051	13	\$ 8,920	\$ 380	\$ 8,530
			6	\$ 3,194	\$ 189	\$ 3,024
\$ 2,129	\$ 140	\$ 1,989	9	\$ 4,791	\$ 295	\$ 4,486
			16	\$ 8,517	\$ 452	\$ 8,064
			6	\$ 3,194	\$ 169	\$ 3,024
			2	\$ 1,065	\$ 63	\$ 1,002
\$ 8,517	\$ 503	\$ 8,014	253	\$ 134,672	\$ 5,250	\$ 129,422
\$ 130,946	\$ 5,845	\$ 125,101	870	\$ 463,101	\$ 22,988	\$ 440,133
\$ 408,274	\$ 20,251	\$ 388,023	131	\$ 69,731	\$ 1,432	\$ 68,299
\$ 54,295	\$ 1,307	\$ 52,988	8	\$ 4,258	\$ 224	\$ 3,958
\$ 1,507,474	\$ 78,329	\$ 1,429,144	2,801	\$ 1,490,972	\$ 74,520	\$ 1,416,186

HIGHLY CONFIDENTIAL

BMS/AWP/000057011

Yepesid® For Injection, NDC# 00015-3062-20, 1g/vial, multi-dose, 50mL (cartoned)

Bid No	Cust Name	Qty
	202447 AMERINET A/C	41
	202448 AMERINET-HOSPITAL ONLY	60
	228282 BUREAU OF PRIM HLTH CARE	123
	223108 DUKE UNIV HEALTH SYSTEMS	1
	223300 INFUSION SOLUTIONS PHCY	11
	223081 INNOVATX	1
	225236 INSOURCE HEALTH ALT CARE	9
	220154 MEDASSETS HSCA ALT CARE	2
	220131 MEDASSETS HSCA HOSPITAL	
	227721 MEMORIAL SLOAN HOSPITAL	372
	222288 MHA ALTERNATE CARE	7
	227813 NOA	3
	186232 OWEN HEALTHCARE INC	45
	224420 PBI PHYSICIANS GROUP	
	218558 PHARMACEUTICAL BUYERS INC	12
	215435 PREMIER ACUTE NON RETAIL	1,245
	215543 PREMIER NON ACUTE NON RET	11
	210837 RESPONSE ONCOLOGY	
	228831 STANFORD UNIV HOSP	
	228905 THE UNIVERSITY OF TEXAS	
	207624 THERAPY ASSOCS HEM ONC	
	194088 US ONCOLOGY	1,127
	201599 V A MEDICAL CENTER	83
		3,143

HIGHLY CONFIDENTIAL

BMS/AWP/000057012

Bid No	Cust Name	Qty
202447	AMERINET A/C	5
202448	AMERINET-HOSPITAL ONLY	4
228282	BUREAU OF PRIM HLTH CARE	170
229857	FAIRVIEW UNIV MED CTR	
223049	GOOD SAMARITAN HOSPITAL	
223800	INFUSION SOLUTIONS PHCY	17
223061	INNOVATX	2
225823	JPC ALT CARE	144
220154	MEDASSETS HSCA ALT CARE	9
230377	MEDASSETS HSCA ALT CARE	
220131	MEDASSETS HSCA HOSPITAL	33
230378	MEDASSETS HSCA HOSPITAL	
227721	MEMORIAL SLOAN HOSPITAL	282
229160	MEMORIAL SLOAN HOSPITAL	
222289	MHA ALTERNATE CARE	18
225680	NORTON HOSPITAL	
196232	OWEN HEALTHCARE INC	41
224420	PBI PHYSICIANS GROUP	
218559	PHARMACEUTICAL BUYERS INC	2
215435	PREMIER ACUTE NON RETAIL	1,192
215543	PREMIER NON ACUTE NON RET	10
201335	PUGET SOUND CANCER CENTER	
210837	RESPONSE ONCOLOGY	-1
222130	ST VINCENT HOSPITAL	
229831	STANFORD UNIV HOSP	132
207624	THERAPY ASSOC9 HEM ONC	
184088	US ONCOLOGY	1,228
201589	V A MEDICAL CENTER	100
		3,387

HIGHLY CONFIDENTIAL

BMS/AWP/000057013

1st Quarter 2002				2nd Quarter 2002			
WLP Sales	Contr Sales	Chbk Paid	Qty	WLP Sales	Contr Sales	Chbk Paid	
\$ 42,530	\$ 2,419	\$ 40,111	62	\$ 64,313	\$ 3,658	\$ 60,655	
\$ 51,866	\$ 2,950	\$ 48,916	38	\$ 39,418	\$ 2,242	\$ 37,178	
\$ 127,588	\$ 10,246	\$ 117,343	154	\$ 158,748	\$ 11,970	\$ 147,778	
\$ 1,037	\$ 70	\$ 967					
\$ 11,410	\$ 578	\$ 10,833	20	\$ 20,746	\$ 1,050	\$ 19,696	
\$ 1,037	\$ 70	\$ 967					
\$ 9,336	\$ 540	\$ 8,801					
\$ 2,075	\$ 110	\$ 1,965	7	\$ 7,281	\$ 385	\$ 6,878	
			18	\$ 18,672	\$ 980	\$ 17,677	
			241	\$ 248,992	\$ 12,050	\$ 237,942	
\$ 385,879	\$ 18,600	\$ 367,279					
\$ 7,261	\$ 525	\$ 6,736					
\$ 3,112	\$ 239	\$ 2,873					
\$ 46,679	\$ 2,700	\$ 43,979	44	\$ 46,842	\$ 2,840	\$ 43,002	
			3	\$ 3,112	\$ 150	\$ 2,962	
			2	\$ 2,075	\$ 100	\$ 1,955	
\$ 12,448	\$ 800	\$ 11,628	1,250	\$ 1,286,838	\$ 75,000	\$ 1,221,838	
\$ 1,281,451	\$ 74,700	\$ 1,216,751	8	\$ 8,336	\$ 540	\$ 6,786	
\$ 11,410	\$ 680	\$ 10,750	2	\$ 2,075	\$ 180	\$ 1,895	
			218	\$ 224,059	\$ 13,582	\$ 210,477	
			5	\$ 5,187	\$ 300	\$ 4,887	
			-3	\$ (3,112)	\$ (315)	\$ (2,787)	
\$ 1,169,048	\$ 66,894	\$ 1,102,154	1,253	\$ 1,289,749	\$ 68,548	\$ 1,231,192	
\$ 86,097	\$ 3,285	\$ 82,811	91	\$ 94,395	\$ 3,605	\$ 90,790	
\$ 3,280,265	\$ 185,185	\$ 3,074,925	3,412	\$ 3,539,302	\$ 196,676	\$ 3,342,592	

3rd Quarter 2002

4th Quarter 2002

HIGHLY CONFIDENTIAL

BMS/AWP/000057014

WLP Sales	Contr Sales	Chbk Paid	Qty	WLP Sales	Contr Sales	Chbk Paid
\$ 5,187	\$ 285	\$ 4,892				
\$ 4,148	\$ 236	\$ 3,913				
\$ 176,343	\$ 10,084	\$ 166,259	100	\$ 103,731	\$ 9,728	\$ 93,002
			60	\$ 51,866	\$ 2,721	\$ 48,886
			6	\$ 6,224	\$ 328	\$ 5,892
			19	\$ 18,709	\$ 998	\$ 18,711
\$ 17,634	\$ 883	\$ 16,742				
\$ 2,075	\$ 140	\$ 1,935				
\$ 148,373	\$ 7,920	\$ 141,453				
\$ 9,336	\$ 495	\$ 8,841	1	\$ 1,037	\$ 55	\$ 982
			4	\$ 4,149	\$ 174	\$ 3,975
\$ 34,231	\$ 1,815	\$ 32,416	7	\$ 7,261	\$ 385	\$ 6,876
			34	\$ 35,269	\$ 1,479	\$ 33,790
\$ 292,521	\$ 14,100	\$ 278,421	42	\$ 43,567	\$ 2,100	\$ 41,467
			230	\$ 238,581	\$ 11,500	\$ 226,654
\$ 18,709	\$ 1,425	\$ 18,284	18	\$ 19,709	\$ 1,425	\$ 18,284
			14	\$ 14,522	\$ 762	\$ 13,761
\$ 42,530	\$ 2,460	\$ 40,070	48	\$ 50,828	\$ 2,840	\$ 47,988
			5	\$ 5,187	\$ 250	\$ 4,937
\$ 2,075	\$ 100	\$ 1,985	1	\$ 1,037	\$ 50	\$ 987
\$ 1,236,474	\$ 71,520	\$ 1,164,954	855	\$ 990,631	\$ 57,300	\$ 932,823
\$ 10,373	\$ 800	\$ 9,773	8	\$ 8,288	\$ 480	\$ 7,818
			2	\$ 2,075	\$ 108	\$ 1,967
\$ (1,037)	\$ (90)	\$ (947)	-1	\$ (1,037)	\$ (90)	\$ (947)
			1	\$ 1,037	\$ 54	\$ 983
\$ 136,925	\$ 8,300	\$ 128,625	173	\$ 179,455	\$ 10,876	\$ 168,576
			-5	\$ (5,187)	\$ (525)	\$ (4,662)
\$ 1,271,742	\$ 64,733	\$ 1,207,009	1,255	\$ 1,301,824	\$ 66,264	\$ 1,235,560
\$ 103,731	\$ 3,962	\$ 99,769	78	\$ 78,836	\$ 3,011	\$ 75,824
\$ 3,513,389	\$ 188,988	\$ 3,324,371	3,045	\$ 3,158,609	\$ 171,374	\$ 2,986,015

HIGHLY CONFIDENTIAL

BMS/AWP/000057015

EXHIBIT 33

Government FSS-Ifex/Mesnex					
NDC	Product	Strength	2002 FSS Sales	2002 Revised FSS Sales Assuming Consorta Requested Discounts	Difference
0015-3554-27	Ifex/Mesnex	10x1gm/10x1gm	\$ 370,027	\$ 310,068	\$ 59,959
0015-3556-26	Ifex/Mesnex	5x1gm/3x1gm	\$ 264,605	\$ 238,032	\$ 26,573
0015-3564-15	Ifex/Mesnex	2x3gm/6x1gm	\$ 382,428	\$ 347,171	\$ 35,257
0015-0556-05	Ifex	1gm	\$ 3,377	\$ 2,581	\$ 796
0015-0557-41	Ifex	3gm	\$ 8,029	\$ 7,507	\$ 522
0015-3563-02	Mesnex	1x1gm	\$ 218,485	\$ 191,000	\$ 27,485
0015-3563-03	Mesnex	10x1gm	\$ 208,963	\$ 173,000	\$ 35,963
			\$ 1,456,514	\$ 1,286,177	\$ 170,337

Using 2002 units, this would be 191 the value we would lose in FSS sales based on the Consorta revised discounts.

Consorta-Ifex/Mesnex					
NDC	Product	Strength	Consorta Sales - Net Price based on revised discounts	Consorta Sales - BMS counterproposal	Difference
0015-3554-27	Ifex/Mesnex	10x1gm/10x1gm	\$ 329,904	\$ 483,480	\$ (153,576)
0015-3556-26	Ifex/Mesnex	5x1gm/3x1gm	\$ 219,936	\$ 322,320	\$ (102,384)
0015-3564-15	Ifex/Mesnex	2x3gm/6x1gm	\$ 589,431	\$ 863,821	\$ (274,390)
0015-0556-05	Ifex	1gm	\$ -	\$ -	\$ -
0015-0557-41	Ifex	3gm	\$ -	\$ -	\$ -
0015-3563-02	Mesnex	1x1gm	\$ 8,516	\$ 1	\$ 8,515
0015-3563-03	Mesnex	10x1gm	\$ 22,094	\$ 2	\$ 22,092
			\$ 1,169,880	\$ 1,70	\$ 1,169,770

No units were provided for Ifex 1gm/3gm.
If we agreed to the Consorta revised discounts, this is the value we would be losing on Consorta's Ifex/Mesnex sales.

Consortia Sales - Current Proposal vs. Revised Proposal					
	Consortia Current Proposal	% of Sales	Consortia Revised Proposal	% of Sales	Difference
Total BMS Sales	\$ 14,533,208	100%	\$ 13,993,440	100%	\$ 539,769
Paraplatin	\$ 12,278,120	84%	\$ 12,278,120	88%	\$ -
Taxol	\$ 238,087	2%	\$ 238,087	2%	\$ -
Ilex/Mesnex	\$ 1,709,649	12%	\$ 1,169,880	8%	\$ 539,769
Other	\$ 307,352	2%	\$ 307,352	2%	\$ -

FSS - ITEX/MESNEX

CURRENT PRICING WITH 2002 UNITS AND SALES

NDC	Product	Strength	Current WLP	Discount off WLP	Current FSS Pricing	2002 FSS Units
0015-3554-27	Ilex/Mesnex	10x1 gm/10x1 gm	\$ 2,258.32	39%	\$ 1,366.80	297
0015-3556-26	Ilex/Mesnex	5x1 gm/3x1 gm	\$ 934.60	27%	\$ 682.82	513
0015-3564-15	Ilex/Mesnex	2x3 gm/6x1 gm	\$ 1,354.92	27%	\$ 992.44	503
0015-0556-05	Ilex	1 gm	\$ 135.87	63%	\$ 50.25	56
0015-0557-41	Ilex	3 gm	\$ 407.61	65%	\$ 140.70	53
0015-3563-02	Mesnex	1x1 gm	\$ 175.41	31%	\$ 120.60	2471
0015-3563-03	Mesnex	10x1 gm	\$ 1,754.10	52%	\$ 835.51	238

REVISED PRICING AND REVISED 2002 SALES WITH 2002 UNITS

NDC	Product	Strength	Current WLP	Consortia - Requested Discounts off WLP	Revised FSS Pricing Assuming Consortia Requested Discounts	2002 FSS Units
0015-3554-27	Ilex/Mesnex	10x1 gm/10x1 gm	\$ 2,258.32	54%	\$ 1,044.00	297
0015-3556-26	Ilex/Mesnex	5x1 gm/3x1 gm	\$ 934.60	50%	\$ 464.00	513
0015-3564-15	Ilex/Mesnex	2x3 gm/6x1 gm	\$ 1,354.92	49%	\$ 690.20	503
0015-0556-05	Ilex	1 gm	\$ 135.87	66%	\$ 46.10	56
0015-0557-41	Ilex	3 gm	\$ 407.61	60%	\$ 162.00	53
0015-3563-02	Mesnex	1x1 gm	\$ 175.41	54%	\$ 80.34	2471
0015-3563-03	Mesnex	10x1 gm	\$ 1,754.10	58%	\$ 736.45	238

DISCOUNT COMPARISON - CURRENT FSS VS. CONSORTIA DISCOUNTS

NDC	Product	Strength	Current FSS - Discount off WLP	Consortia - Requested Discount off WLP	Difference
0015-3554-27	Ilex/Mesnex	10x1 gm/10x1 gm	39%	53%	-14%
0015-3556-26	Ilex/Mesnex	5x1 gm/3x1 gm	27%	50%	-23%
0015-3564-15	Ilex/Mesnex	2x3 gm/6x1 gm	27%	49%	-22%
0015-0556-05	Ilex	1gm	63%	66%	-3%
0015-0557-41	Ilex	3gm	65%	60%	5.2%
0015-3563-02	Mesnex	1x1 gm	31%	54%	-23%
0015-3563-03	Mesnex	10x1 gm	52%	58%	-6%

SALES COMPARISON - 2002 FSS VS. REVISED FSS SALES W/CONSORTIA DISCOUNTS					
NDC	Product	Strength	2002 FSS Sales	2002 Revised FSS Sales Assuming Consortia Requested Discounts	Difference
0015-3554-27	Ilex/Mesnex	10x1 gm/10x1 gm	\$ 370,027	\$ 310,068	\$ 59,959
0015-3556-26	Ilex/Mesnex	5x1 gm/3x1 gm	\$ 264,605	\$ 238,032	\$ 26,573
0015-3564-15	Ilex/Mesnex	2x3 gm/6x1 gm	\$ 382,428	\$ 347,171	\$ 35,257
0015-0556-05	Ilex	1gm	\$ 3,377	\$ 2,581	\$ 796
0015-0557-41	Ilex	3gm	\$ 8,629	\$ 8,586	\$ 43
0015-3563-02	Mesnex	1x1 gm	\$ 218,485	\$ 198,520	\$ 19,965
0015-3563-03	Mesnex	10x1 gm	\$ 208,963	\$ 175,275	\$ 33,688
			\$ 1,456,514	\$ 1,280,233	\$ 176,281

ORIGINAL PROPOSAL/PRICING W/2002 UNITS AND SA					
NDC	Product	Strength	Current WLP	Discount off WLP	Consortia - Original Pricing Proposal
0015-3554-27	Ilex/Mesnex	10x1 gm/10x1 gm	\$ 2,258.32	20%	\$ 1,800.00
0015-3556-26	Ilex/Mesnex	5x1 gm/3x1 gm	\$ 934.60	14%	\$ 800.00
0015-3564-15	Ilex/Mesnex	2x3 gm/6x1 gm	\$ 1,354.92	12%	\$ 1,190.00
0015-0556-05	Ilex	1 gm	\$ 135.87	5.99%	\$ 59.10
0015-0557-41	Ilex	3 gm	\$ 407.61	6.99%	\$ 162.00
0015-3563-02	Mesnex	1x1 gm	\$ 175.41	30%	\$ 123.60
0015-3563-03	Mesnex	10x1 gm	\$ 1,754.10	35%	\$ 1,133.00

BMS COUNTERP					
NDC	Product	Strength	Consortia - Original Pricing Proposal	Consortia Revised Discounts	Consortia Net Price based on revised discounts
0015-3554-27	Ilex/Mesnex	10x1gm/10x1gm	\$ 1,800.00	42%	\$ 1,044.00
0015-3556-26	Ilex/Mesnex	5x1gm/3x1gm	\$ 800.00	42%	\$ 464.00
0015-3564-15	Ilex/Mesnex	2x3gm/6x1gm	\$ 1,190.00	42%	\$ 690.20
0015-0556-05	Ilex	1gm	\$ 59.10	22%	\$ 46.10
0015-0557-41	Ilex	3gm	\$ 162.00	0%	\$ 162.00
0015-3563-02	Mesnex	1x1gm	\$ 123.60	35%	\$ 80.34
0015-3563-03	Mesnex	10x1gm	\$ 1,133.00	35%	\$ 736.45

DISCOUNT AND SALES COMPARIS					
			Consortia Revised Discounts	BMS Counterproposal - Discounts	Difference
NDC	Product	Strength			
0015-3554-27	Ilex/Mesnex	10x1 gm/10x1 gm	42%	15%	27%
0015-3556-26	Ilex/Mesnex	5x1 gm/3x1 gm	42%	15%	27%
0015-3564-15	Ilex/Mesnex	2x3 gm/6x1 gm	42%	15%	27%
0015-0556-05	Ilex	1 gm	22%	0%	22%
0015-0557-41	Ilex	3 gm	0%	2%	-2%
0015-3563-02	Mesnex	1x1 gm	35%	15%	20%
0015-3563-03	Mesnex	10x1 gm	35%	15%	20%

CONSORTIA - IFEX/MESNEX

LES

Consortia 2002 Units	Consortia Sales
316	\$ 568,800
474	\$ 379,200
854	\$ 1,016,260
0	\$ -
0	
106	
30	
No units for Iteq 1gm/3gm were provided by customer.	

ROPOSAL W/2002 UNITS AND SALES

BMS Counterproposal - Discounts	BMS Counterproposal - Price	Consortia 2002 Units	Consortia Sales - BMS counterproposal	Consortia Sales - Net Price based on revised discounts
15%	\$ 1,530.00	316	\$ 483,480	\$ 329,904
15%	\$ 680.00	474	\$ 322,320	\$ 219,936
15%	\$ 1,011.50	854	\$ 863,821	\$ 589,431
0%	\$ 59.10	0	\$ -	\$ -
2%	\$ 159.57	0	\$ -	\$ -
15%	\$ 105.06	106	\$ 11,136	\$ 8,516
15%	\$ 963.05	30	\$ 28,892	\$ 22,094
			\$ 1,709,649	\$ 1,169,880

ON			
Consortia Sales - Net Price based on revised discounts		Consortia Sales - BMS counterproposal	Difference
\$	329,904	\$ 483,480	\$ (153,576)
\$	219,936	\$ 322,320	\$ (102,384)
\$	589,431	\$ 863,821	\$ (274,390)
\$	-	\$ -	\$ -
\$	-	\$ -	\$ -
\$	8,516	\$ 11,136	\$ (2,620)
\$	22,094	\$ 28,892	\$ (6,798)
\$	1,169,880	\$ 1,709,649	\$ (539,769)

List #	NDC #	Product / Size
301097	0015-3010-20	BLENOXANE INJ 15 15 UN
306301	0015-3063-01	BLENOXANE INJ 30 30 UN
054741	0015-0547-41	CYTOXAN LYOPH 50 VL (500MG)
054941	0015-0549-41	CYTOXAN LYOPHLL VL (2.0G/VIAL)
054841	0015-0548-41	CYTOXAN LYOPHLL VL (1.0G/VIAL)
054641	0015-0546-41	CYTOXAN LYOPHLL VL (200MG)
053941		CYTOXAN LYOPHLL VL
050401	0015-0504-01	CYTOXAN TABS 25MG
050301	0015-0503-01	CYTOXAN TABS 50MG
340420	0015-3404-20	ETOPHOS 100MG VIAL
083050	0003-0830-50	HYDREA CAPS 500M 100
***355427	***0015-3554-27	IFEX 10X1GM/MESNEX 10X1GM VL
***355626	***0015-3556-26	IFEX 5X1GM/MESNEX 3X1GM VL
***356415	***0015-3564-15	IFEX MESNEX (3G IFEX/1G MES)
***0556-05	***0015-0556-05	IFEX 1 G
***0557-01	***0015-0557-41	IFEX 3G
308060	0015-3080-60	LYSODREN TABLETS 500MG
050802	0015-0508-42	MEGACE O.S. 40MG/ML
059608		MEGACE TAB 40MG 250
059609		MEGACE TAB 40MG 500
059501		MEGACE TABS 20MG 100
059641		MEGACE TABS 40MG 100
356302	***0015-3563-02	MESNEX 1GM/MULTIDOSE VIAL
356303	***0015-3563-03	MESNEX MULTIDOSE 1G VL
305997	0015-3059-20	MUTAMYCIN 40MG VIAL
300197	0015-3001-20	MUTAMYCIN FOR IN 1 VL
300220	0015-3002-20	MUTAMYCIN FOR IN VIAL
321430	0015-3214-30	PARAPLATIN 1X150 20ML*
321530	0015-3215-30	PARAPLATIN 1X450 100ML*
321330	0015-3213-30	PARAPLATIN 50MG VIAL*
322197	0015-3221-22	PLATINOL AQ INJ VIAL
322097	0015-3220-22	PLATINOL AQ INJ VIAL
335397		RUBEX 100 MG LYO 100ML
335297	0015-3352-22	RUBEX 50MG LYOPH 50ML
***347630	***0015-3476-30	TAXOL 100MG INJ 16.7M
***347627		TAXOL 100MG SEM- 100MG
***347911	***0015-3479-11	TAXOL 300MG/50ML 300MG
***347530	***0015-3475-30	TAXOL 30MG INJ 1M 1X5ML

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***347527		
309145	0015-3091-45	TAXOL 30MG SEM-S 1X5ML
306220	0015-3062-20	VEPESID 50MG CAPSULES
306120	0015-3061-20	VEPESID 1GM/50ML VIAL
309595	0015-3095-20	VEPESID 500MG VIAL
308420	0015-3084-20	VEPESID INJ 100M VIAL
		VEPESID INJ 150M 7.5ML

*Applies to Paraplatin only:

-Annual Growth Rebate on milligram volume as follows:

-105% - .75% Rebate

-110% - 1.5% Rebate

** 2003 Sales = 2002 units x 2003 price

*** Price March

^1.5% Off Invoice Discount (No Administrative Fee on Paraplatin)

Comarta_Oncology_Pricing_Sales_0021203.xls

Consortia, Inc. - Current Proposal

Est Date	Current WLP	Owen Contract	Premier January 2003 Offer	Consortia March 2003 Offer	Consortia January 2003 Offer (1.5% off WLP PARAPLATIN)
07/01/2003	\$ 243.68	\$ 70.00	\$ 70.00	\$ 68.00	
07/01/2003	\$ 487.36	\$ 140.00	\$ 140.00	\$ 135.00	
07/01/2003	\$ 28.57	\$ 8.90	\$ 7.75	\$ 7.50	
07/01/2003	\$ 88.81	\$ 31.00	\$ 31.00	\$ 29.00	
07/01/2003	\$ 41.14	\$ 11.25	\$ 15.50	\$ 14.50	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 188.17	\$ 162.00	\$ 188.17	\$ 188.17	
07/01/2003	\$ 345.33	\$ 300.00	\$ 345.33	\$ 345.33	
07/01/2003	\$ 106.26	LIST	\$ 90.00	\$ 92.70	
07/01/2003	\$ 113.54	\$ 25.00	\$ 30.00	\$ 27.00	
07/01/2003	\$ 2,258.32	LIST	\$ 1,800.00	\$ 1,530.00	
07/01/2003	\$ 934.60	LIST	\$ 800.00	\$ 680.00	
07/01/2003	\$ 1,354.92	LIST	\$ 1,190.00	\$ 1,011.50	
07/01/2003	\$ 135.87	LIST	\$ 60.00	\$ 53.00	
07/01/2003	\$ 407.61	LIST	\$ 162.00	\$ 145.00	
07/01/2003	\$ 295.14	LIST	LIST	LIST	
07/01/2003	\$ 133.27	\$ 63.27	\$ 96.00	\$ 90.00	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 175.41	LIST	\$ 120.00	\$ 105.06	
07/01/2003	\$ 1,754.10	LIST	\$ 1,100.00	\$ 963.05	
07/01/2003	\$ 732.07	\$ 187.20	\$ 165.00	\$ 154.00	
07/01/2003	\$ 107.29	\$ 31.20	\$ 28.50	\$ 27.00	
07/01/2003	\$ 362.33	\$ 93.60	\$ 85.00	\$ 77.00	
07/01/2003	\$ 375.75	LIST	\$ 371.05	\$	\$ 370.11
07/01/2003	\$ 1,127.27	LIST	\$ 1,113.18	\$	\$ 1,110.36
07/01/2003	\$ 125.26	LIST	\$ 123.69	\$	\$ 123.38
07/01/2003	\$ 399.93	\$ 70.00	\$ 347.24	\$ 357.66	
07/01/2003	\$ 199.98	\$ 35.00	\$ 173.63	\$ 178.84	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 487.01	LIST	\$ 108.33	\$ 87.44	
07/01/2003	\$ 1,461.00	LIST	\$ 325.00	\$ 262.30	
07/01/2003	\$ 146.10	LIST	\$ 0	\$ 26.23	

Consortia January 2003 Offer (1.5% off WLP PARAPLATIN)

07/01/2003	\$	1,020.36		LIST		LIST		LIST	
07/01/2003	\$	1,037.31		54.41	\$	60.00	\$	60.00	
07/01/2003	\$	532.30		28.22	\$	30.00	\$	30.00	
07/01/2003	\$	109.19		6.00	\$	6.00	\$	6.00	
07/01/2003	\$	163.79		9.04	\$	9.00	\$	9.27	

Prices adjusted from original proposal

Consortia_Oncology_Pricing_Sales_0021203.xls

Consortia_Oncology_Pricing_Sales_0021203.xls

Consortia 2002 Units	Consortia 2003 Contract Sales **	Discount off WLP
180	\$ 12,240	72%
22	\$ 2,970	72%
538	\$ 4,035	64%
230	\$ 6,670	65%
1,310	\$ 18,995	65%
20	\$ 3,763	0%
48	\$ 16,576	0%
124	\$ 11,495	
52	\$ 1,404	76%
316	\$ 483,480	32%
474	\$ 322,320	27%
854	\$ 863,821	25%
992	\$ 89,280	32%
106	\$ 11,136	
30	\$ 28,892	
20	\$ 3,080	79%
188	\$ 5,076	75%
116	\$ 8,932	79%
8,936	\$ 3,307,336	2%
7,292	\$ 8,096,752	2%
7,084	\$ 874,032	2%
70	\$ 25,036	11%
90	\$ 16,096	11%
944	\$ 82,543	82%
548	\$ 143,740	82%
450	\$ 11,804	82%

Consent_Oncology_Pricing_Sales_0021203.xls

	\$		
66	\$	67,344	94%
4	\$	240	94%
58	\$	1,740	94%
1,912	\$	11,472	95%
98	\$	908	94%
33,172		14,533,208	

List #	NDC #	Product / Size
301097	0015-3010-20	BIENOXANE INJ 15 15 UN
306301	0015-3063-01	BIENOXANE INJ 30 30 UN
054741	0015-0547-41	CYTOXAN LYOPH 50 VL (500MG)
054941	0015-0549-41	CYTOXAN LYOPHIL 1 VL (2.0G/VIAL)
054841	0015-0548-41	CYTOXAN LYOPHIL 1 VL (1.0G/VIAL)
054641	0015-0546-41	CYTOXAN LYOPHIL 1 VL (200MG)
053941		CYTOXAN LYOPHIL 1 VL
050401	0015-0504-01	CYTOXAN TABS 25MG
050301	0015-0503-01	CYTOXAN TABS 50MG
340420	0015-3404-20	ETOPHOS 100MG VIAL
083050	0003-0830-50	HYDREA CAPS 500M 100
***355427	***0015-3554-27	IFEX 10X1GM/MESNEX 10X1GM VL
***355626	***0015-3556-26	IFEX 5X1GM/MESNEX 3X1GM VL
***356415	***0015-3564-15	IFEX MESNEX (3G IFEX/1G MES)
***0556-05	***0015-0556-05	IFEX 1 G
***0557-01	***0015-0557-41	IFEX 3G
308060	0015-3080-60	LYSODREN TABLETS 500MG
050802	0015-0508-42	MEGACE O.S. 40MG/ML
059608		MEGACE TAB 40MG 250
059609		MEGACE TAB 40MG 500
059501		MEGACE TABS 20MG 100
059641		MEGACE TABS 40MG 100
356302	***0015-3563-02	MESNEX 1GM MULTIDOSE VIAL
356303	***0015-3563-03	MESNEX MULTIDOSE 1G VL
305997	0015-3059-20	MUTAMYCN 40MG VIAL
300197	0015-3001-20	MUTAMYCN FOR IN 1 VL
300220	0015-3002-20	MUTAMYCN FOR IN VIAL
321430	0015-3214-30	PARAPLATIN 1X150 20ML*
321530	0015-3215-30	PARAPLATIN 1X450 100ML*
321330	0015-3213-30	PARAPLATIN 50MG VIAL*
322197	0015-3221-22	PLATINOL AQ INJ VIAL
322097	0015-3220-22	PLATINOL AQ INJ VIAL
335397		RUBEX 100 MG LYO 100ML
335297	0015-3352-22	RUBEX 50MG LYOPH 50ML
***347630	***0015-3476-30	TAXOL 100MG INJ 16.7M
***347627	***0015-3476-30	TAXOL 100MG SENG 100MG
***347911	***0015-3479-11	TAXOL 300MG/50ML 300MG
***347530	***0015-3475-30	TAXOL 30MG INJ M 1X5ML

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***347527		
309145	0015-3091-45	TAXOL 30MG SEM-S 1X5ML
306220	0015-3062-20	VEPESID 50MG CAPSULES
306120	0015-3061-20	VEPESID 1GM/50ML VIAL
309595	0015-3095-20	VEPESID 500MG VIAL
308420	0015-3084-20	VEPESID INJ 100M VIAL
		VEPESID INJ 150M 7.5ML

*Applies to Paraplatin only:

-Annual Growth Rebate on milligram volume as follows.

-105% - .75% Rebate

-110% - 1.5% Rebate

** 2003 Sales = 2002 units x 2003 price

*** Price Match

^1.5% Off Invoice Discount (No Administrative Fee on Paraplatin)

Consortia Oncology Pricing Sales_0021203.xls

Consorta, Inc. - Revised Proposal

Eff Date	Current WLP	Owen Contract	Premier January 2003 Offer	Consorta March 2003 Offer	Consorta January 2003 Offer (1.5% off WLP) PARAPLATIN
07/01/2003	\$ 243.68	\$ 70.00	\$ 70.00	\$ 68.00	
07/01/2003	\$ 487.36	\$ 140.00	\$ 140.00	\$ 135.00	
07/01/2003	\$ 20.57	\$ 8.90	\$ 7.75	\$ 7.50	
07/01/2003	\$ 82.31	\$ 31.00	\$ 31.00	\$ 29.00	
07/01/2003	\$ 41.14	\$ 11.25	\$ 15.50	\$ 14.50	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 188.17	\$ 162.00	\$ 188.17	\$ 188.17	
07/01/2003	\$ 345.33	\$ 300.00	\$ 345.33	\$ 345.33	
07/01/2003	\$ 106.26	LIST	\$ 90.00	\$ 92.70	
07/01/2003	\$ 113.54	\$ 25.00	\$ 30.00	\$ 27.00	
07/01/2003	\$ 2,258.32	LIST	\$ 1,800.00	\$ 1,044.00	
07/01/2003	\$ 934.60	LIST	\$ 800.00	\$ 464.00	
07/01/2003	\$ 1,354.92	LIST	\$ 1,190.00	\$ 690.20	
07/01/2003	\$ 135.87	LIST	\$ 60.00	\$ 46.10	
07/01/2003	\$ 407.61	LIST	\$ 162.00	\$ 162.00	
07/01/2003	\$ 295.14	LIST	LIST	LIST	
07/01/2003	\$ 133.27	\$ 93.27	\$ 96.00	\$ 90.00	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 175.41	LIST	\$ 120.00	\$ 80.34	
07/01/2003	\$ 1,754.10	LIST	\$ 1,100.00	\$ 736.45	
07/01/2003	\$ 732.07	\$ 187.20	\$ 165.00	\$ 154.00	
07/01/2003	\$ 107.29	\$ 31.20	\$ 28.50	\$ 27.00	
07/01/2003	\$ 362.33	\$ 93.60	\$ 85.00	\$ 77.00	
07/01/2003	\$ 375.75	LIST	\$ 371.05		\$ 370.11
07/01/2003	\$ 1,127.27	LIST	\$ 1,113.18		\$ 1,110.36
07/01/2003	\$ 125.26	LIST	\$ 123.69		\$ 123.38
07/01/2003	\$ 399.93	\$ 70.00	\$ 347.24	\$ 357.66	
07/01/2003	\$ 199.98	\$ 35.00	\$ 173.63	\$ 178.84	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	Discontinued	Discontinued	Discontinued	Discontinued	
07/01/2003	\$ 487.01	LIST	\$ 108.33	\$ 87.44	
07/01/2003	\$ 1,461.00	LIST	\$ 325.00	\$ 262.30	
07/01/2003	\$ 146.10	LIST	\$ 0	\$ 26.23	

Consorta, Inc. - Revised Proposal

Consortia_Oncology_Pricing_Sales_0021203.xls

07/01/2003							
07/01/2003	\$	1,020.36	LIST	\$	54.41	\$	60.00
07/01/2003	\$	1,037.31		\$	28.22	\$	30.00
07/01/2003	\$	532.30		\$	6.00	\$	6.00
07/01/2003	\$	109.19		\$	9.04	\$	9.27
07/01/2003	\$	163.79		\$		\$	

Prices adjusted from original proposal

Consortia_Oncology_Pricing_Sales_0021203.xls

Consortia 2002 Units	Consortia 2003 Contract Sales **	Discount off WLP
180	\$ 12,240	72%
22	\$ 2,970	72%
538	\$ 4,035	64%
230	\$ 6,670	65%
1,310	\$ 18,995	65%
20	\$ 3,763	0%
48	\$ 16,576	0%
124	\$ 11,495	
52	\$ 1,404	76%
316	\$ 329,904	54%
474	\$ 219,936	50%
854	\$ 589,431	49%
992	\$ 89,280	32%
106	\$ 8,516	
30	\$ 22,094	
20	\$ 3,080	79%
188	\$ 5,076	75%
116	\$ 8,932	79%
8,936	\$ 3,307,336	2%
7,292	\$ 8,096,752	2%
7,084	\$ 874,032	2%
70	\$ 25,036	11%
90	\$ 16,096	11%
944	\$ 82,543	82%
548	\$ 143,740	82%
450	\$ 11,804	82%

Consent_Oncology_Pricing_Sales_0021203.xls

	66	\$	67,344	
	4	\$	240	94%
	58	\$	1,740	94%
	1,912	\$	11,472	95%
	98	\$	908	94%
	33,172		13,993,440	

Ilex/Mesnex							
NDC	Product	Strength	Current WLP	FSS	Discount off WLP	PBS	Consortia - Original Pricing Proposal
0015-3554-27	Ilex/Mesnex	10x1 gm/10x1 gm	\$ 2,258.32	\$ 1,366.80	39.59%	\$ 607.23	\$ 1,800.00
0015-3556-26	Ilex/Mesnex	5x1 gm/3x1 gm	\$ 934.60	\$ 682.82	26.99%	\$ 464.49	\$ 800.00
0015-3564-15	Ilex/Mesnex	2x3 gm/6x1 gm	\$ 1,354.92	\$ 992.44	26.89%	\$ 756.74	\$ 1,190.00
0015-0556-05	Ilex	1 gm	\$ 135.87	\$ 50.25	63.09%	\$ 46.18	\$ 59.10
0015-0557-41	Ilex	3 gm	\$ 407.61	\$ 140.70	65.59%	\$ 85.82	\$ 162.00
0015-3563-02	Mesnex	1x1 gm	\$ 175.41	\$ 120.60	31.29%	\$ 60.09	\$ 123.60
0015-3563-03	Mesnex	10x1 gm	\$ 1,754.10	\$ 835.51	52.49%	\$ 600.90	\$ 1,133.00

Consortia - Requested Discounts	Consortia - Current Pricing Proposal	Discount off WLP	Current Proposal Discounts vs. FSS	Consortia Requested Discounts vs. FSS
42%	\$ 1,530.00	32.3%	7.2%	-3%
42%	\$ 680.00	27.2%	-0.3%	-15%
42%	\$ 1,011.50	25.3%	1.4%	-15%
22%	\$ 59.10	56.5%	6.5%	41%
0%	\$ 159.57	60.9%	4.6%	65%
35%	\$ 105.06	40.1%	-8.9%	-4%
35%	\$ 963.05	45.1%	7.3%	17%

Cust ID	Cust Name*	Product
51667700010	V A MEDICAL CENTER	IFEX - SA
51667700010	V A MEDICAL CENTER	IFEX - SA
51667700010	V A MEDICAL CENTER	IFEX COMBO
51667700010	V A MEDICAL CENTER	IFEX COMBO
51667700010	V A MEDICAL CENTER	IFEX COMBO
51667700010	V A MEDICAL CENTER	MESNEX(VIALS)
51667700010	V A MEDICAL CENTER	MESNEX(VIALS)

*Billing category 55 except customer category 39

Product Description	List #	2002 Units	2002 Sales
IFEX 1G 1X1 VIAL	055605	56	\$ 3,377
IFEX 3GM	055701	53	\$ 8,629
IFEX 10X1GM/MESNEX 10X1GM VL	355427	297	\$ 370,027
IFEX 5X1GM/MESNEX 3X1GM VL	355626	513	\$ 264,605
IFEX MESNEX (3G IFEX/1G MES)	356415	503	\$ 382,428
MESNEX 1GM MULTIDOSE VIAL	356302	2471	\$ 218,485
MESNEX MULTIDOSE 1G VL	356303	238	\$ 208,963
			\$ 1,456,515